

# MEP National Network: Meeting the Challenge

The MEP National Network is a public-private partnership delivering comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing. The urgent need for personal protective equipment (PPE), medical equipment and supplies requires agility and innovation from manufacturers.

At the same time, sharp focus is now on the fragility of many supply chains as shrinking inventories have resulted from delayed shipments of raw materials and components. With Centers in each state and Puerto Rico, the MEP National Network is swiftly and demonstrably addressing the current challenges facing U.S. manufacturers.

## Connecting Resources to Needs

The MEP National Network works with industry organizations, federal, state and local governments and manufacturers to share critical information and connect resources to address urgent needs including:

- Supply chain mapping for critical PPE needs.
- Matching resources to needs in the medical and food supply chains.
- Connecting with state government partners and agencies to create supply chain portals.
- Determining current and potential critical needs and linking these with manufacturers that can meet them.
- Identifying alternative materials, specifications and resources for manufacturers to meet critical needs.
- Helping train workforce and transition workers.
- Connecting manufacturers to national needs identified by federal agencies such as the Department of Defense, Federal Emergency Management Agency and Food and Drug Administration and connecting them to financial resources at the Small Business Administration.

## Working Directly with State Governments

MEP Centers help link state government policies and programs to the manufacturers in their states by:

- Participating in emergency task forces to address challenges and issues.
- Serving as the connection between the manufacturing industry and state procurement efforts.
- Managing supply chain portals linking manufacturers to demand and organizing them to deploy as needs change at the state level.
- Connecting manufacturers with state resources.

## Addressing Specific Issues with Manufacturing PPE, Medical Supplies and Medical Devices

The MEP National Network is helping manufacturers meet the country's urgent needs for PPE and medical devices by:

- Guiding manufacturers to answers, solutions and information about testing protocols, quality testing and required certifications.
- Addressing issues of potential legal liabilities arising from the production of:
  - » PPE including examination gloves, face shields, goggles/masks, gowns, N95 respirators, powered air purifying respirators and surgical face masks.
  - » Medical supplies including catheters, flow-splitters for oxygen supply, nasal cannulas, oxygen masks, Thorpe tube flowmeters and Venturi masks.
  - » Medical devices including beds, cool misters, infusion pumps, laryngoscopes, negative pressure rooms, non-contact thermometers, oxygen concentrators, pulse oximeters and ventilator machines.

## Maintaining Base Operations and Serving All Manufacturers

The MEP National Network continues to fulfill its mission to strengthen and empower U.S. manufacturers in order to maintain the health of the U.S. manufacturing base as it faces an extraordinary emergency that will have long-lasting effects. MEP Centers are:

- Working with companies needing access to capital through loans, lines of credit and cash.
- Helping businesses protect their workforce and their workplace.
- Guiding manufacturers as they examine and stabilize their own supply chains.
- Helping companies engage customers in new and different ways.
- Examining ways manufacturers can use technologies to improve productivity.
- Protecting manufacturers against cybersecurity threats.

## The MEP National Network

The MEP National Network is a unique public-private partnership that delivers comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing.

## Contact Us:



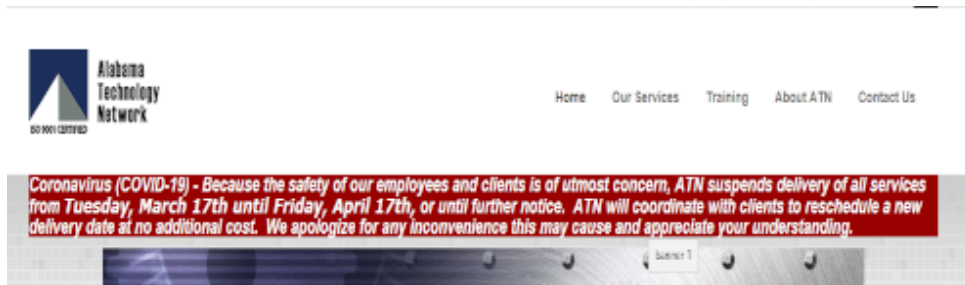
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## ALABAMA TECHNOLOGY NETWORK (ATN)

The Alabama Technology Network (ATN) is a part of the Alabama Community College System and serves as the Manufacturing Extension Partnership affiliate for Alabama. ATN has served Alabama manufacturers since 1996. ATN's team of experts helps address the needs of industry and business through innovative, sustainable, and cost-effective solutions. ATN conducts detailed needs assessments, outlines potential solutions based on the assessment results, and provides technical assistance and customized training to help companies solve their problems.

ATN links industry and business with its network of research universities, community colleges, government agencies, and other partner organizations to deliver the technical assistance, customized training, and other tools and resources needed to improve operational efficiency, productivity, and competitiveness for Alabama manufacturers. ATN offices are located strategically throughout the state at 15 community colleges and 3 research universities to provide local points of contact and access to resources. ATN's vision is to be the driving force that makes Alabama's manufacturers the most profitable, competitive, and productive in the world.

The Center serves approximately 4,109 small and medium sized-manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- ATN's Environmental, Health and Safety Team produced several short videos to push out nearly immediately.
- The Continuous Improvement Team is producing a narrated video on "How ISO9001 Standards Affect Their Company."
- The Leadership, Management and Development Team has produced a distance training session for "Managing Change and Uncertainty."
- The Industrial Maintenance and Technology Team is adapting topics to be delivered by a webinar.

**For more information:** <https://www.atn.org/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$427.9 Million**

Total Increased/Retained Sales



**2,474**

Total Increased/Retained Jobs



**\$85.1 Million**

New Client Investments



**\$59.4 Million**

Cost Savings

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**Alabama  
Technology  
Network**

[ABOUT](#) [SERVICES](#) [CONTACT](#) [FREE ASSESSMENT](#) [Q](#)

The go-to resource for  
manufacturers in  
Alaska.

## ALASKA MANUFACTURING EXTENSION PARTNERSHIP CENTER

The Alaska Manufacturing Extension Partnership Center is a statewide technical assistance, training, and workforce development provider with the purpose of advancing small and medium-sized manufacturers across Alaska. The Center is collocated with the UAA Business Enterprise Institute (BEI) and draws significant support from collaborative programs within BEI.

A representative of the National Institute of Standards and Technology's Manufacturing Extension Partnership (NIST MEP), the Alaska Manufacturing Extension Partnership Center operates under the US Department of Commerce to promote innovation and industrial competitiveness. The Center assists manufacturing businesses by providing them with a range of innovative strategies and solutions. We collaborate with agencies across the state to help Alaska manufacturers improve their competitiveness, performance, and profitability in today's increasingly demanding global economy.

The Center serves approximately 506 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Alaska MEP is part of a subcommittee of the Alaska Economic Stabilization Team, which is tasked with recommending ways to aid the state's economy amid recent declines in global oil prices and the spread of the coronavirus.
- Gov. Dunleavy's office said the new team will work with his administration on an economic plan as the state prepares for the impact of the virus, specifically addressing worries and issues involving the state's tourism, fishing and oil sectors, along with the service industry and other businesses.

**For more information:** <https://sites.google.com/alaska.edu/coronavirus/>

## ECONOMIC IMPACT\*

MEP Center impacts are based on clients surveyed in FY2019

**\$0**

Total Increased/Retained Sales

**4**

Total Increased/Retained Jobs

**\$366K**

New Client Investments

**\$70,000**

Cost Savings

\*Alaska is a new MEP Center

## CONTACT US



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**UAA Business  
Enterprise Institute**  
UNIVERSITY of ALASKA ANCHORAGE





## ARIZONA MANUFACTURING EXTENSION PARTNERSHIP (ARIZONA MEP)

Arizona Manufacturing Extension Partnership (Arizona's MEP) was created through a partnership between the Arizona Commerce Authority (ACA) and the National Institute of Standards and Technology (NIST) whose goal is to become the central resource for technical assistance and all things manufacturing for Arizona's existing community of small and medium-sized manufacturers.

Arizona MEP offers products and services that match the needs of manufacturing companies in Arizona and provides focused, concrete advice, training and hands-on assistance in growing businesses and improving profitability.

The Center serves approximately 4,291 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Arizona MEP has created an online portal to support manufacturers that want to enter the medical device supply chain (for example, personal protective equipment).
- The portal connects manufacturers to buyers, helping source raw materials and make recommendations for improvements to production lines.
- Arizona MEP has also produced webinars on emerging topics of interest, such as workforce continuity and strategy and ensuring business continuity.

### For more information:

<https://www.azcommerce.com/covid-19/manufacturing/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$42.7 Million**

Total Increased/Retained Sales



**638**

Total Increased/Retained Jobs



**\$25.8 Million**

New Client Investments



**\$4.8 Million**

Cost Savings

## CONTACT US



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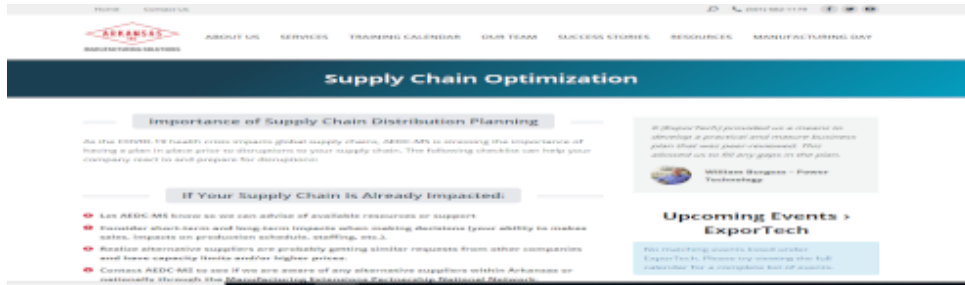


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**ARIZONA**  
MANUFACTURING  
EXTENSION PARTNERSHIP



## ARKANSAS ECONOMIC DEVELOPMENT COMMISSION MANUFACTURING SOLUTIONS (AEDC-MS)

Arkansas Manufacturing Solutions is the MEP Center for the state of Arkansas and is part of the Arkansas Economic Development Commission. Our mission is maximizing enterprise value for manufacturers through Organizational Excellence, Operational Excellence, Advanced Manufacturing, and Family Business services. Manufacturing Solutions works closely with many public and private organizations to bring world-class resources to Arkansas manufacturers. AEDC-MS has formal partnership agreements with four state universities, the World Trade Center, and other third party providers. In addition, the Center works with community colleges and local economic development organizations to ensure local resources are utilized in delivering assistance to manufacturers.

The Center serves approximately 2,561 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Arkansas Manufacturing Solutions is working very closely with the Arkansas Department of Emergency Management to identify manufacturers and clients and to determine the supply and demand gap.
- They have identified around 50 companies that produce medical supplies or associated components.

**For more information:** <https://www.mfgsolutions.org/services/supply-chain-optimization/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$131.9 Million**

Total Increased/Retained Sales



**847**

Total Increased/Retained Jobs



**\$26 Million**

New Client Investments



**\$7 Million**

Cost Savings

## CONTACT US



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**ARKANSAS**

*Economic Development Commission*

**MANUFACTURING SOLUTIONS**



## CALIFORNIA MANUFACTURING TECHNOLOGY CONSULTING (CMTC)

CMTC, a private non-profit corporation, was established in 1992 to provide consulting services to small and medium-sized manufacturers in California. In 2016, The U.S. Commerce Department's National Institute of Standards and Technology (NIST) awarded CMTC a five-year agreement to be California's Manufacturing Extension Partnership (MEP) Center. This agreement makes CMTC the lead organization for delivering services to small and medium-sized manufacturers in California with support of "California's Manufacturing Network" partners throughout the state.

Through its collaboration with these partners, CMTC will enhance operational performance, new product development, market expansion and technology adoption for manufacturers in both urban and rural centers. CMTC is part of the MEP National Network™ which is a unique public-private partnership that delivers comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing.

The Center serves approximately 38,103 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- CMTC is working with both the governor's office and cities across California to identify needs and purchase orders for critically needed equipment.
- They are using supplier scouting and supplier match making tools to resource these products.
- Across all the Center's partners they are sharing resources and processes to help each partner address their local and regional needs as effectively as possible.
- CMTC's staff are working with individual clients to direct them to needed resources such as access to capital.

**For more information:** <https://offers.cmtc.com/coronavirus-covid-19-how-to-deal-with-covid-19-main-landing-page>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$863.5 Million**

Total Increased/Retained Sales



**12,440**

Total Increased/Retained Jobs



**\$349.4 Million**

New Client Investments



**\$84.9 Million**

Cost Savings

## CONTACT US



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## MANUFACTURER'S EDGE

Manufacturer's Edge is a statewide manufacturing assistance center, partially funded by the NIST Manufacturing Extension Partnership (MEP). Manufacturer's Edge encourages the strength and competitiveness of Colorado manufacturers through onsite technical assistance through coaching, training, and consulting, collaboration-focused industry programs, and leveraging government, university and economic development partnerships.

Through onsite support and technical assistance, Manufacturer's Edge works to boost the competitiveness of Colorado manufacturers. The Manufacturer's Edge's experienced engineers and business professionals have skills in manufacturing, management, process improvements and technology acceleration and work closely with manufacturers to provide company assessments and customized solutions including hands-on facilitation and implementation. Manufacturer's Edge is committed to maintaining a high level of customer satisfaction and providing results that improve a company's bottom line.

The Center serves approximately 5,027 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Manufacturer's Edge has worked closely with state officials and agencies in pursuit of medical supplies to be produced for health care workers.
- They have routinely facilitated statewide discussions leading to the production of qualified medical equipment (personal protective equipment) for healthcare worker use.
- Manufacturer's Edge continues to serve its client base and partners as a reliable source of timely information needed in the COVID-19 fight, for both individuals and businesses.

**For more information:** <https://www.manufacturersedge.com/covid-19-updates-and-resources-for-manufacturers/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$500.4 Million**

Total Increased/Retained Sales



**592**

Total Increased/Retained Jobs



**\$28.8 Million**

New Client Investments



**\$15.2 Million**

Cost Savings

## CONTACT US



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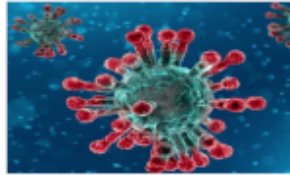


## COVID-19 CORONAVIRUS INFORMATION & UPDATES

CONNSTEP recognizes the impact the COVID-19 coronavirus is having on people and on businesses. We're dedicated to doing our part for the state's manufacturers as we all navigate through this pandemic. We remain focused on achieving the most desirable outcomes for our manufacturers in the state.

We have established this webpage as a destination for information and resources for manufacturing organizations and their employees. It will be regularly refreshed as we receive more updates.

If you have the capacity to manufacture non-certified PPE or related products someone might need, please let us know via [ctcovidresponse.org](http://ctcovidresponse.org), a collaborative effort with CBA, the Connecticut Department of Administrative Services, the state's chief manufacturing officer Colin Cooper, the Connecticut Hospital Association, and others.



## CONNSTEP

CONNSTEP is Connecticut's premier business consulting firm, helping manufacturers and other businesses for over 25 years. We provide strategic leadership and operational methodologies that make companies more competitive in today's challenging economic climate.

Our consultants implement advanced business and technical solutions, as well as workforce strategies, that help organizations to grow, improve profitability, and create sustainable competitive advantages in the marketplace. CONNSTEP's multidisciplinary team of experts use a holistic approach that generates bottom-line improvements for your business and produces innovative, results-driven top line growth for enterprise-wide impact.

The Center serves approximately 4,070 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- CONNSTEP has an effective, focused COVID-19 website with direct access to specific links on how they can help.
- They have a comprehensive informational site to direct manufacturers to state and local resources, provide information on labor and employment issues, employee guidance on safe worker practices, disaster loans and financial relief, and daily state and federal updates.
- CONNSTEP continues to provide services to clients and is active in helping to source suppliers of critical medical supplies through the supply chain.

**For more information:** <https://www.connstep.org/covid-19-info-updates/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$238.7 Million**

Total Increased/Retained Sales



**1,013**

Total Increased/Retained Jobs



**\$18.9 Million**

New Client Investments



**\$13.4 Million**

Cost Savings

## CONTACT US



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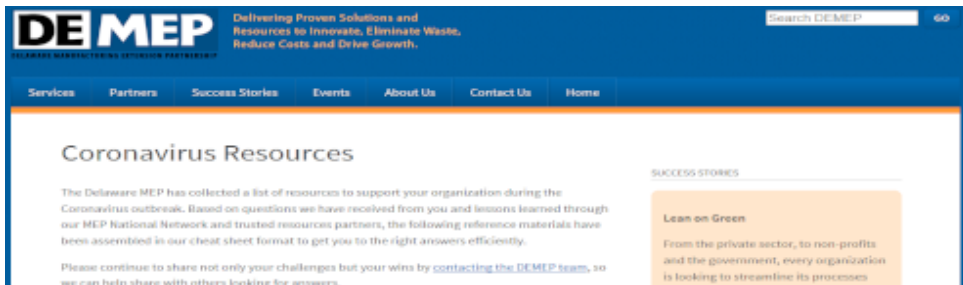


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**CONNSTEP**





## DELAWARE MANUFACTURING EXTENSION PARTNERSHIP (DEMEP)

Delaware Manufacturing Extension Partnership (DEMEP) is a federally and state funded non-profit organization committed to helping Delaware's manufacturers improve their global competitiveness. DEMEP is a National Institute of Standards and Technology (NIST) accredited Center that uses a comprehensive holistic approach to business improvement. The Delaware MEP operates as a recipient through Delaware Technical Community College in partnership with the U.S. Department of Commerce, NIST, the Delaware Office of Economic Development, and the Delaware State and local Chambers of Commerce.

Through these partnerships DEMEP draws its resources from local and national universities, community colleges, research institutions, private consultants and a network of over 60 MEP centers nationwide. With these unique relationships, the Delaware MEP can provide its clients confidential access to their industries best practices, processes, business improvement methodologies, tools, products and services customized to meet the unique needs of Delaware's Manufacturers.

The Center serves approximately 564 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- DEMEP is providing financial, operational and supply chain assistance to manufacturers, preparation of employment policies/practices, safe employee practices, use of referral networks to help manufacturers with supply chain activities and supplier scouting, online surveys, access to capital for manufacturers, and listings of informational links for state and federal programs such as Small Business Administration and the Paycheck Protection Program.
- DEMEP provides online learning/webinars that are interactive; providing information from organizations on how to access capital, tax relief, insurance information, letters of exemption forms, etc.
- DEMEP supports manufacturers that want to supply medical supplies and personal protective equipment.

**For more information:** <https://www.demep.org/coronavirus-resources/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$31.8 Million**

Total Increased/Retained Sales



**493**

Total Increased/Retained Jobs



**\$14.9 Million**

New Client Investments



**\$4.5 Million**

Cost Savings

## CONTACT US



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**DEMEP** Delaware  
Manufacturing  
Extension  
Partnership





## FLORIDAMAKES

FloridaMakes is a statewide, industry-led, public-private partnership with the sole mission of strengthening and advancing Florida's economy by improving the productivity and technological performance of its manufacturing sector, with an emphasis on small- and medium-sized firms. It accomplishes this by providing services focused on three principle value streams: technology adoption, talent development, and business growth. FloridaMakes Business Advisors provide customized services to meet the needs and opportunities of individual companies based on an enterprise assessment and include process improvement, business growth and innovation, supply chain optimization, product development, adoption of best practices and appropriate advanced technologies, sustainability, market expansion and other services.

FloridaMakes provides services through an existing network of Regional Manufacturers Associations and other organizations, and partners with public and private service providers—including research and education institutions, consultants, and training providers—to improve the overall performance of individual firms, create and retain an advanced manufacturing workforce and deliver measurable economic impact. FloridaMakes operates with support from the State of Florida, NIST MEP, and Florida's manufacturers.

The Center serves approximately 13,323 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- FloridaMakes has recently launched a supply database portal in response to this crisis. The portal helps with the sourcing and supply of personal protective equipment.
- They are facilitating the regional manufacturing associations' (RMAs) sharing of best practices in support of their manufacturers. FloridaMakes business advisors are working with each RMA on their responses to clients.

**For more information:** <https://www.floridamakes.com/what-we-do/recovery-and-readiness.html>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$510.9 Million**

Total Increased/Retained Sales



**3,901**

Total Increased/Retained Jobs



**\$165.8 Million**

New Client Investments



**\$57.7 Million**

Cost Savings

## CONTACT US



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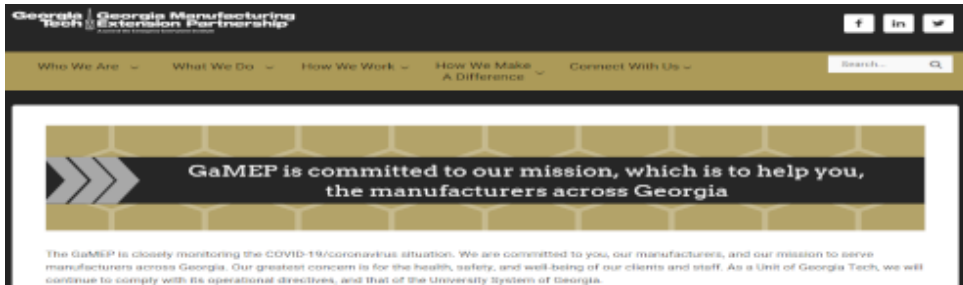


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## GEORGIA MANUFACTURING EXTENSION PARTNERSHIP (GAMEP)

The Georgia Manufacturing Extension Partnership (GaMEP) is a program of Georgia Tech's Enterprise Innovation Institute and is a member of the National MEP network supported by the National Institute of Standards and Technology (NIST). The GaMEP has been serving Georgia manufacturers since 1960. The Center offers a solution based approach through coaching and education designed to increase top line growth and reduce bottom line cost. GAMEP has ten regions across the state of Georgia. Each region has a dedicated regional manager that specializes in project management and implementation, as well as resources to serve the manufacturing industry. They are ready to meet with you, at your convenience, to understand your needs, and recommend a customized solution that best fits your goals and objectives.

The GaMEP has established partnerships within the economic development, government, industry, and private sectors that have complementary missions. These relationships help ensure that all applicable state and private support services are easily accessed to help improve and grow your organization.

The Center serves approximately 7,478 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- GaMEP sends a weekly newsletter entitled "Weekly Tips and Resources from GaMEP on COVID-19" with a list of resources and opportunities targeting manufacturers.
- They also organized a webinar highlighting personal protective equipment opportunities for manufacturers.

For more information: <https://gamep.org/coronavirus/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$632.6 Million**

Total Increased/Retained Sales



**1,381**

Total Increased/Retained Jobs



**\$112 Million**

New Client Investments



**\$128.3 Million**

Cost Savings

## CONTACT US



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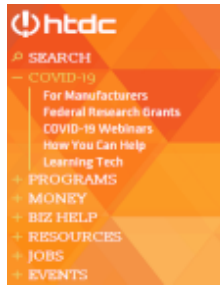


gamep.org



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## COVID-19



FOR HAWAII TECH COMPANIES & MANUFACTURERS  
(Updated April 1, 2020)

Here are pertinent information resources to assist our tech companies and manufacturing businesses. If you have any comments, questions or want to share steps you are taking within your company, please email [info@htdc.org](mailto:info@htdc.org).

The best way to keep informed as new information is being released is to follow us on social [Facebook, Instagram, Twitter, LinkedIn] or sign up for our newsletter [at the bottom of the webpage].

## INNOVATE HAWAII

INNOVATE Hawaii is here to help. We serve small and medium-size companies of all industries in Hawaii who are willing to invest time, money, and people to build and improve their business. INNOVATE Hawaii will help you find, save, and make money. We act as your general practitioner, providing a wealth of knowledge and meeting various industry-specific needs. We have worked in food processing, agribusiness, construction materials, management consulting, SBIR/STTR grant assistance, electronics, metals, secondary wood, textile, biotech and many other industries applying our expertise to a broad base of industries in Hawaii.

The Center serves approximately 779 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Innovate Hawaii is acting as a general information center to direct manufacturers to information on financial assistance from state and local resources with links to numerous sites such as Small Business Association (SBA) loans, Paycheck Protection Program, Small Business Development Center, SBA Disaster Loan Program, etc.
- Innovate Hawaii provides links to webinars for manufacturers and conducts a weekly call for manufacturers.
- They give direction to help the supplier base meet the critical needs of the Federal Emergency Management Agency for ventilators and N95 masks, as well as provide information on decontamination/sterilization capabilities.
- They continue to provide online learning.

For more information: <https://www.htdc.org/covid-19>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$34.1 Million**

Total Increased/Retained Sales



**928**

Total Increased/Retained Jobs



**\$8.4 Million**

New Client Investments



**\$5.4 Million**

Cost Savings

## CONTACT US



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## TECHHELP

From offices in Boise, Post Falls and Pocatello, TechHelp Manufacturing Specialists help Idaho manufacturers, food processors and inventors/entrepreneurs improve their competitiveness through continuous product and process innovation. Our services fall into three primary areas of practice that include:

- New Product and Market Development
- Operational Excellence
- Food & Dairy Processing

The words EXTENSION and PARTNERSHIP capture the spirit of what we do:

- We extend our people, services, resources, knowledge and expertise to help Idaho manufacturers, processors and inventors improve competitiveness and profitability
- We can be an extension of your company and of your staff. Call us when you need us
- TechHelp gives you access to a deep pool of local and national resources through our university, private sector and national MEP partners
- TechHelp Manufacturing Specialists are available statewide thanks to our university partners

The Center serves approximately 1,794 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, TechHelp is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, TechHelp is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <https://techhelp.org/covid19info/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$142.2 Million**

Total Increased/Retained Sales



**818**

Total Increased/Retained Jobs



**\$19.8 Million**

New Client Investments



**\$13.4 Million**

Cost Savings

## CONTACT US



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**TECHHELP**  
Idaho Manufacturing Specialists



ABOUT US SOLUTIONS CLIENT SUCCESSSES EVENTS RESOURCES CONTACT

I Am a Supplier & Can Respond to COVID Crisis

I Am a Manufacturer Looking for a Supplier

## Coronavirus: News & Updates

The Coronavirus continues to make its way across the globe. As many of us are trying to keep an eye on the impact, it is a good time to think through potential risks for you and your organization. We owe it to our customers, employees, and communities to ensure health and safety in our business practices.

Coronavirus Blog Posts & Articles

COVID-19 Webinar Series and Registration

## ILLINOIS MANUFACTURING EXCELLENCE CENTER (IMEC)

IMEC is a team of improvement specialists and technicians dedicated to providing organizations in Illinois with the tools and techniques to create sustainable competitive futures. The experienced hands-on team at IMEC works closely with its clients to plan critical business improvements in the areas of Leadership, Strategy, Customer, Operations, and Workforce.

With more than 50 full-time staff and partners positioned statewide, IMEC delivers the local expertise to not only plan and strategize, but to implement and evaluate the effectiveness of client improvements. In fact, IMEC assists more than 500 companies each year with successful business improvement projects. As a result, IMEC has demonstrated a return on investment that exceeds 19:1. This is made possible as organizations become more effective and efficient - and together with IMEC - excel toward enterprise excellence.

The Center serves approximately 13,381 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- IMEC was quick to respond to the COVID-19 crisis for the state of Illinois and its manufacturers. They revamped their website to serve as a clearinghouse of high value information regarding the pandemic along while cataloging available resources on business concerns.
- In concert with state officials, IMEC facilitated a production contract for need supplies from the manufacturing base it routinely serves.

**For more information:** <https://www.imec.org/corona-virus-updates/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$512.4 Million**

Total Increased/Retained Sales



**4,653**

Total Increased/Retained Jobs



**\$120 Million**

New Client Investments



**\$33 Million**

Cost Savings

## CONTACT US



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[info@imec.org](mailto:info@imec.org)



*Together We Achieve Excellence*





## PURDUE MANUFACTURING EXTENSION PARTNERSHIP

The Purdue Manufacturing Extension Partnership (MEP) provides high value, affordable solutions to help businesses increase profitability. As advocates for Indiana's thousands of manufacturers, our staff leverages resources in both the public and private sectors to help identify areas of improvement, streamline processes, and ultimately increase competitiveness.

Offering solutions for manufacturing challenges, specializing in the following services through on-site training and analysis:

- Energy Efficiency & Sustainability
- Innovation and Technology
- Lean Manufacturing / Lean Office
- Quality Improvement / Quality Management Systems (ISO)
- Six Sigma
- Supply Chain Services
- Training within Industry (TWI)
- ExportTech
- Collaborative Robotics
- Cybersecurity
- Video Work Instruction
- And more!

Our professionally trained staff, located throughout the state, includes experts from a variety of business and manufacturing sectors. We serve businesses throughout the state of Indiana.

The Center serves approximately 8,018 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Purdue MEP working with Purdue University and state of Indiana officials has been a valued resource in the COVID-19 pandemic fight. Leveraging its knowledge of the state's manufacturing base, Purdue MEP was able to quickly provide supplier lists for personal protective equipment and medical supplies, for both state and federal officials.
- Purdue MEP serves its manufacturing clients as an informational resource of aid for the small business community.

**For more information:** <https://coronavirus.mep.purdue.edu/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$780.2 Million**

Total Increased/Retained Sales



**4,530**

Total Increased/Retained Jobs



**\$71.8 Million**

New Client Investments



**\$39.4 Million**

Cost Savings

## CONTACT US



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**PURDUE**  
UNIVERSITY®

**Manufacturing  
Extension Partnership**





## COVID-19 Business Resources

With the global spread of COVID-19 (the coronavirus disease) the Center for Industrial Research and Service (CIRAS) at Iowa State University is providing educational guides and direct support for our clients to help them plan, prepare, protect, and recover their operations. If your business is impacted by COVID-19, CIRAS can provide no-cost assistance to help you understand your next steps. CIRAS has an emergency response team in place to help guide you through the recovery process. Send an email

Select one of these areas to address your concerns about the impact of COVID-19:



## CENTER FOR INDUSTRIAL RESEARCH AND SERVICE (CIRAS)

The Center for Industrial Research and Service (CIRAS) is jointly part of the College of Engineering and Office of Economic Development and Industrial Relations at Iowa State University. CIRAS helps companies grow and prosper.

The CIRAS mission is to improve the quality of life in Iowa by enhancing the performance of industry through applied research, education, and technical assistance. CIRAS has been working with companies in communities across Iowa for more than 50 years, based on a vision that communities are better when they contain prosperous businesses. Because multiple resources are necessary to meet the needs of Iowa companies, CIRAS partners with Iowa's universities, community colleges, government agencies, and business associations throughout the state. Since 1963, CIRAS has provided Iowa manufacturers with the training, tools, and connections needed to accelerate innovation, identify new opportunities in domestic and export markets, and maximize potential. CIRAS services involve providing five main categories of assistance for Iowa businesses: Leadership, Growth, Productivity, Technology, and Workforce.

The Center serves approximately 3,485 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, CIRAS is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, CIRAS is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <https://www.ciras.iastate.edu/covid-19/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$185.8 Million**

Total Increased/Retained Sales



**1,612**

Total Increased/Retained Jobs



**\$88.4 Million**

New Client Investments



**\$29.9 Million**

Cost Savings

## CONTACT US



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Ames, IA 50010



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## KANSAS MANUFACTURING SOLUTIONS

The Kansas Manufacturing Solutions was founded in 1991 with a simple purpose: to help companies realize never ending growth in the rapidly changing global marketplace. Kansas Manufacturing Solutions is a not-for-profit corporation that is supported by a public and private partnership of Kansas companies, the Kansas Department of Commerce and the National Institute of Standards and Technology Manufacturing Extension Partnership (NIST MEP).

Kansas Manufacturing Solutions works directly with area manufacturers to provide expertise and services tailored to their most critical needs, ranging from process improvement and workforce development, to business practices, exporting and supply chain. Additionally Kansas Manufacturing Solutions connects manufacturers with government and trade associations, universities and research laboratories and a host of other public and private resources to help them realize individual goals.

The Center serves approximately 2,791 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- In response to COVID-19, KMS has quickly responded to the call, providing strategic guidance to state and local manufacturing interests.
- KMS quickly developed a partnership with BioKansas. In less than 24 hours, KMS had a team of volunteers mobilized to make targeted calls to local manufacturers, determining their current state capacity and capability.
- KMS is leading manufacturing efforts and recommendations to state government, including the secretary of commerce. Daily coordination calls between KMS, BioKansas, and Kansas Commerce have morphed into strategy calls on how to help specific companies and solve specific challenges. Kansas Commerce recognizes KMS as the manufacturing entity, requiring that all other in-state manufacturing efforts related to COVID-19 are coordinated through KMS.

**For more information:** <https://www.wearekms.com/covid-19-resources-for-manufacturers>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$181.8 Million**

Total Increased/Retained Sales



**3,541**

Total Increased/Retained Jobs



**\$92.6 Million**

New Client Investments



**\$8.3 Million**

Cost Savings

## CONTACT US



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**KANSAS  
MANUFACTURING  
SOLUTIONS**

*Trusted Advisors for Growth*



## ADVANTAGE KENTUCKY ALLIANCE (AKA)

The Advantage Kentucky Alliance (AKA) is a statewide, not-for-profit partnership that provides assistance and training to help manufacturers of all sizes grow, improve their manufacturing and business strategies and processes, adopt advanced technologies, increase productivity, reduce costs, and improve competitiveness. AKA's cost effective services give companies the tools to be competitive. Whether it is a spot solution or total transformation, all technical assistance and training is customized to fit their objectives.

AKA provides manufacturers with services they need to achieve a 20/20 balance: at least 20% growth to their top line, along with at least 20% decrease in bottom-line costs. These services address top-line growth for clients, specifically focusing on identifying new sales, developing new products, entering new markets, and deploying new business models. With professionals averaging over 20+ years of applicable in-industry experience, AKA can deliver the training and services needed to address the full spectrum of needs faced by businesses and the industry.

The Center serves approximately 3,696 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, AKA is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, AKA is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <http://advantageky.org/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$52.2 Million**

Total Increased/Retained Sales



**1,687**

Total Increased/Retained Jobs



**\$24.2 Million**

New Client Investments



**\$10.6 Million**

Cost Savings

## CONTACT US



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Bowling Green, KY 42101



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## MANUFACTURING EXTENSION PARTNERSHIP OF LOUISIANA (MEPOL)

The Manufacturing Extension Partnership of Louisiana (MEPOL) is a sponsored program of the Louisiana Community and Technical College System (LCTCS) serving Louisiana manufacturers statewide. We have experts in house, as well as a statewide network of manufacturing extension agents and partners, to provide a full range of services that focus on productivity, profitability and manufacturing success.

Our Mission: To provide Louisiana manufacturers with value-driven, best-practice solutions. The experts at MEPOL provide targeted needs assessment, consulting and technical assistance to strengthen and enhance your manufacturing business. We collaborate with public and private resources to provide smart, innovative and sustainable solutions that allow our clients to work and compete smarter. Most importantly, MEPOL is rated, graded and funded on impact; we are committed to a high return on investment.

The Center serves approximately 3,209 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- MEPOL created a webpage on its main website that is dedicated to COVID-19 resources for manufacturers.
- They also sent a survey out to Louisiana manufacturers requesting information about their capabilities and needs.

**For more information:** <http://mepol.org/covid-19-resources>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$103.2 Million**

Total Increased/Retained Sales



**2,111**

Total Increased/Retained Jobs



**\$25.5 Million**

New Client Investments



**\$14.9 Million**

Cost Savings

## CONTACT US



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## Cloth Face Coverings / General Use Masks

The CDC this week has recommended that everyone wear a cloth face covering while in public. Maine manufacturers are stepping up to make masks. We are developing a list of companies that are making cloth face coverings in Maine and will be sharing the list soon.

## MAINE MANUFACTURING EXTENSION PARTNERSHIP (MAINE MEP)

The Maine Manufacturing Extension Partnership (Maine MEP) is able to leverage a vast array of public and private resources and services that are available to every manufacturing enterprise in Maine. The nationwide system of MEP centers is linked through the U.S. Department of Commerce - National Institute of Standards and Technology's Manufacturing Extension Partnership (NIST MEP), with the common goal to strengthen the global competitiveness of U.S. manufacturers.

The challenge for manufacturers today is satisfying escalating customer expectations in an increasingly volatile and competitive global market while also maintaining satisfactory profit margins. With technological change happening so rapidly many small and medium manufacturing enterprises (SMEs) find it difficult to keep pace with those demands. Maine MEP provides affordable, innovative solutions to these problems. Maine MEP will assist your organization in a transformation from traditional to world-class manufacturer. The MEP Center's experienced project managers will work with companies to identify conditions that may impede a company's ability to become more efficient, competitive and prosperous. Maine MEP can assist in providing the resources to help maximize profit. In working side by side with leadership, the Maine MEP becomes a partner for success.

The Center serves approximately 1,659 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Maine MEP's website landing page provides direct access to COVID-19 resource pages with support links and organizations.
- Maine MEP is serving as a hub for local hospitals, University of Maine, Manufacturers Association of Maine, Procurement Technical Assistance Center, Department of Economic and Community Development and other organizations to coordinate the manufacturing of critically needed medical equipment.
- They have a list of personal protective equipment currently available from all Maine manufacturers.

**For more information:** <http://www.mainemep.org/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$117.4 Million**

Total Increased/Retained Sales



**1,012**

Total Increased/Retained Jobs



**\$27 Million**

New Client Investments



**\$16.2 Million**

Cost Savings

## CONTACT US



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[www.mainemep.org](http://www.mainemep.org)



[contact@mainemep.org](mailto:contact@mainemep.org)



**MAINE  
MEP**  
MANUFACTURING EXTENSION PARTNERSHIP



## MARYLAND MANUFACTURING EXTENSION PARTNERSHIP (MD MEP)

The Maryland Manufacturing Extension Partnership (MD MEP) is a non-profit organization funded by industry and the State of Maryland that is focused on growing and strengthening Maryland manufacturers. Serving mostly small- and mid-size manufacturers (500 employees or less) across all industries, MD MEP provides an array of programs and services to help these local companies operate more efficiently, grow profitability and create more jobs and opportunities in Maryland.

The Center serves approximately 2,947 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- MD MEP is providing financial, operational and supply chain assistance to manufacturers, preparation of employment policies/practices, safe employee practices, use of referral networks to help manufacturers with supply chain activities and supplier scouting, online surveys, access to capital for manufacturers, and listings of informational links for state and federal programs such as Small Business Administration and the Paycheck Protection Programs.
- MD MEP continues to provide online learning/webinars that are active and provide information from state and local organizations on how to access capital, tax relief, insurance information, letters of exemption forms, etc.
- MD MEP supports manufacturers that want to supply medical supplies and personal protective equipment.

**For more information:** <http://www.mdmeep.org/covid-19-updates-how-to-prepare/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$82.1 Million**

Total Increased/Retained Sales



**722**

Total Increased/Retained Jobs



**\$13.8 Million**

New Client Investments



**\$4.9 Million**

Cost Savings

## CONTACT US



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[info@mdmeep.org](mailto:info@mdmeep.org)





## COVID-19 RESPONSE CENTER

### MASSACHUSETTS MANUFACTURING EXTENSION PARTNERSHIP (MASSMEP)

MassMEP is a collaborative center comprised of government, business, and academic partners dedicated to helping Massachusetts manufacturers meet the challenges of competing in an ever-changing economy. MassMEP provides Massachusetts manufacturers with the resources they need to prepare for success in today's advanced manufacturing environment. With real-world experience and expertise, MassMEP partners have the unique ability to help manufacturers identify, analyze, and overcome strategic, operational, and workforce challenges that may be blocking their path to growth and success.

The MEP Center offers a comprehensive set of resources, services, and support grouped into three core areas of expertise designed to help deliver positive, measurable, and sustainable growth to your company's top and bottom lines: Operational Excellence, Workforce Strategies, and Innovative Growth Solutions

The Center serves approximately 6,528 small and medium-sized manufacturers in the state.

### COVID-19 RESPONSE DETAILS

- MassMEP has a dedicated website for COVID-19 where they are providing daily updates.
- They are serving as a hub to connect critical medical suppliers of personal protective equipment (PPE) to needs and provide information on how to adapt current manufacturing operations to produce PPE.
- MassMEP has comprehensive resource pages with all federal, state and local resources for financial assistance, employee safety, emergency guidance, etc.
- They have a success story link to COVID-19 related efforts for local manufacturers.

**For more information:** <https://massmep.org/covid-19-response-center/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$284.4 Million**

Total Increased/Retained Sales



**2,308**

Total Increased/Retained Jobs



**\$84.5 Million**

New Client Investments



**\$24.4 Million**

Cost Savings

## CONTACT US



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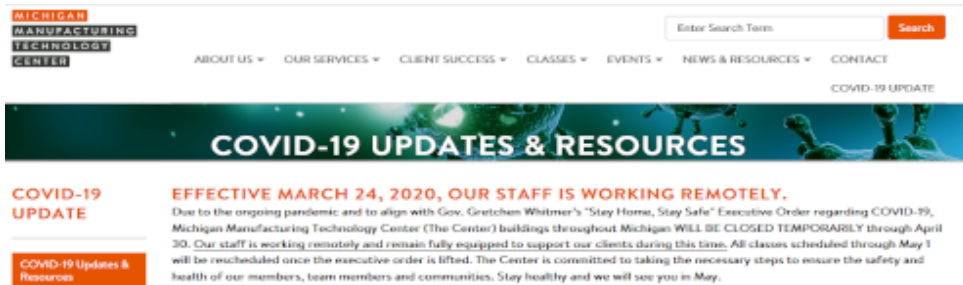
[www.massmep.org](http://www.massmep.org)



[kathiem@massmep.org](mailto:kathiem@massmep.org)



**MASSMEP**  
Manufacturing Extension Partnership  
YOUR RESOURCE FOR MANUFACTURING GREATNESS



## MICHIGAN MANUFACTURING TECHNOLOGY CENTER (MMTC)

The Michigan Manufacturing Technology Center is an organization dedicated to supporting Michigan manufacturers to work smarter, to compete and to prosper. Success doesn't just happen. It takes driven, dedicated, experienced, full-time professionals working together to keep Michigan manufacturing strong, viable and profitable. Staff knowledge is the key to success in any endeavor, and the manufacturing industry is no exception. Our practical, comprehensive and affordable consulting services and classes help our clients train and develop their employees and management.

The Center offers personalized consulting services that meet the needs of clients in virtually every aspect of their businesses. We develop more effective business leaders, drive product and process innovation, assist with navigating through governmental regulations, promote company-wide operational excellence and foster creative strategies for business growth and greater profitability. We work tirelessly on behalf of Michigan manufacturers, finding the right solutions for every situation, every time.

The Center serves approximately 12,351 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, the Center is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, the Center is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <https://www.the-center.org/Coronavirus-Update/COVID-19-Resources-Updates>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$821.4 Million**

Total Increased/Retained Sales



**6,764**

Total Increased/Retained Jobs



**\$173.6 Million**

New Client Investments



**\$54.8 Million**

Cost Savings

## CONTACT US



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## ENTERPRISE MINNESOTA

Enterprise Minnesota consults with small and medium size manufacturing companies to help them compete and grow profitably. We also serve as the “voice” for the industry, raising visibility and appreciation for the value manufacturers provide our communities and the state’s economy. Our connection to the National Institute of Standards and Technology’s Manufacturing Extension Partnership (NIST MEP) further positions us to offer clients leading-edge services to improve manufacturing operations and strengthen business.

The Center serves approximately 7,252 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Enterprise Minnesota has put a focus on trying to deliver existing, uninterrupted services to clients where possible and augmenting face-to-face delivery with virtual delivery. They have focused attention on keeping manufacturers viable, changing long-term sustainability to near-term results with a focused solution.
- Peer councils are an extremely effective forum for manufacturers to address strategies for keeping employees safe, communicating thoroughly and in a timely fashion – to employees, customers and the supply chain, and adjusting in order to keep manufacturing businesses viable.
- Enterprise Minnesota has moved monthly meetings to weekly and they provide guidance on the Paycheck Protection Program.

**For more information:** <https://www.enterpriseminnesota.org/consulting/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$246.6 Million**

Total Increased/Retained Sales



**1,564**

Total Increased/Retained Jobs



**\$83.7 Million**

New Client Investments



**\$19 Million**

Cost Savings

## CONTACT US



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Mississippi Manufacturers Association

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## RESOURCES AND INFORMATION ON CORONAVIRUS (COVID-19)

Updated April 2, 2020

### Federal:

National Association of Manufacturers (NAM) COVID-19 Update 3.31.20 [click here](#)  
Visit the [nam.org/coronavirus](http://nam.org/coronavirus) site for the latest information, including state-specific resources

## MISSISSIPPI MANUFACTURERS ASSOCIATION MANUFACTURING EXTENSION PARTNERSHIP (MMA-MEP)

MMA-MEP is a non-profit division of MMA that provides services to help Mississippi manufacturers be globally competitive. MMA-MEP is one of 51 state Manufacturing Extension Partnership (MEP) Centers funded by the National Institute of Standards and Technology's Manufacturing Extension Partnership (NIST MEP). With our manufacturing experts and network of industry resources, we help manufacturers implement change that makes the significant difference between surviving and thriving. MMA-MEP is a catalyst for strengthening American manufacturing and accelerating its ongoing transformation into a more efficient and powerful engine of innovation driving economic growth and job creation. Our Community College and University based MMA-MEP Mississippi Centers provide small and medium-sized manufacturers the tools to innovate, create and retain jobs, increase profits, and save time and money. MMA-MEP provides a wide array of services to Mississippi manufacturers in the key areas of:

- Growth services
- Lean optimization
- Polymer services
- Quality systems
- Industrial engineering solutions
- Workforce solutions
- Strategic solutions
- Pollution prevention (P2) and sustainability solutions

The Center serves approximately 2,141 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- MMA-MEP is working closely with strategic state agencies such as the Small Business Administration, hospital associations and Mississippi Emergency Management Agency to identify manufacturers and clients.

**For more information:** [https://mma-web.org/MMA/News/Coronavirus\\_Resources\\_.aspx](https://mma-web.org/MMA/News/Coronavirus_Resources_.aspx)

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019

**\$1 Billion**

Total Increased/Retained Sales

**2,061**

Total Increased/Retained Jobs

**\$44.1 Million**

New Client Investments

**\$11.4 Million**

Cost Savings

## CONTACT US



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Mississippi Manufacturers Association



## Blog Categories

- [COVID Blog \(8\)](#)
- [Business Growth \(25\)](#)
- [Continuous Improvement \(21\)](#)
- [Workforce \(26\)](#)
- [Sustainability \(2\)](#)
- [Supplier Development \(2\)](#)

## Search Blog

## Covid-19 Information for Manufacturers

Published: March 18, 2020

[Supplier Development](#) [Continuous Improvement](#) [Workforce](#)

By Amy Susan, Communications Manager

Missouri Enterprise has compiled a list of resources and information to help keep yourself, employees and communities safe. There are also links for information designed to support economic retention and recovery related to Covid-19. We will continue to work with our local and federal partners on response efforts and how to best support Missouri manufacturers through this crisis. Additionally, below are resources that may help your company make decisions regarding your employees, business management, supply chain and even your customers. Please reach out to your [Area Business Manager](#) if you have questions or need further assistance.

## MISSOURI ENTERPRISE

Missouri Enterprise was founded in 1983 and our mission is simply “To Help Missouri Manufacturers, like you, Succeed”. To do that, we provide a broad range of hands-on business, technical and manufacturing optimization services, delivered by an experienced, “been there, done that,” staff and a comprehensive network of public and private partners. We help Missouri manufacturers build cultures to support strategic growth and sustain continuous improvement.

There are several characteristics that distinguish Missouri Enterprise. Most importantly, for Missouri Enterprise clients is the “Hands-On” implementation assistance that is integral to our service delivery. We don’t just hold a training class or perform an assessment, provide you with a report or a list of recommendations and then move to other companies. When we help manufacturing businesses, like yours, we become an extension of your staff and we are with you every step of your journey to excellence. Missouri Enterprise specialists have an average of nearly 30 years manufacturing experience and are strategically positioned across the state. Missouri Enterprise...your partner in manufacturing.

Like the guidance we provide to our manufacturing clients, we also place a high value on instilling a culture of continuous improvement within our own organization. Since 2009, we have been registered as an ISO9001 company and maintained the integrity of our business management system to assure we drive value to our manufacturing clients.

The Center serves approximately 5,833 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Missouri Enterprise has developed online resources to support manufacturers including a COVID-19 webinar series that covered infectious disease planning, business continuity planning and supplier scouting services.

**For more information:** <https://www.missourienterprise.org/blog/301-covid-19-information-for-manufacturers>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$379.2 Million**

Total Increased/Retained Sales



**2,715**

Total Increased/Retained Jobs



**\$58 Million**

New Client Investments



**\$20.2 Million**

Cost Savings

## CONTACT US



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## MONTANA MANUFACTURING EXTENSION CENTER (MMEC)

The Montana Manufacturing Extension Center (MMEC) is a statewide manufacturing outreach and assistance center focused on growing Montana's economy by helping manufacturers succeed in a nationally and globally competitive environment. Part of the NIST MEP National Network, we have access to an extensive network of resources throughout Montana and the U.S.

In today's rapidly changing business environment, MMEC provides Montana manufacturers with hands-on assistance plus the knowledge and resources needed for growth, innovation and profit enhancement. Staffed by proven professionals with extensive manufacturing and business experience in a variety of industries, our team can help you achieve positive, measurable, and sustainable growth for your top and bottom line. Our areas of expertise include product and market development, strategic and exit planning, workforce/talent development, business financials, food safety and processes, quality management, lean manufacturing, supply chain optimization, and many others.

The Center serves approximately 1,291 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, MMEC is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, MMEC is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <http://www.montana.edu/mmec/news/coronavirus-response.html>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$54 Million**

Total Increased/Retained Sales



**349**

Total Increased/Retained Jobs



**\$15.3 Million**

New Client Investments



**\$7.5 Million**

Cost Savings

## CONTACT US



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Bozeman, MT 59717-4255



(406) 994-3812



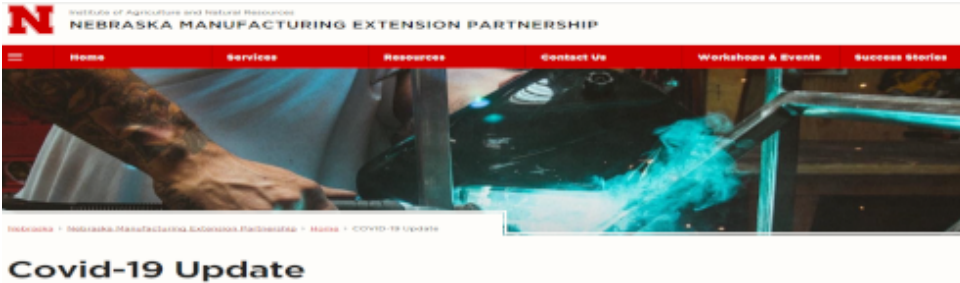
[www.montana.edu/mmec](http://www.montana.edu/mmec)



[pfleming@montana.edu](mailto:pfleming@montana.edu)







## NEBRASKA MANUFACTURING EXTENSION PARTNERSHIP (NEBRASKA MEP)

The Nebraska Manufacturing Extension Partnership (Nebraska MEP) at the University of Nebraska-Lincoln provides manufacturing support and assistance to enhance the productivity and technological performance of small- and medium-sized manufacturing enterprises statewide. Leveraging relationships with technical specialists at the University of Nebraska and a network of external providers, Nebraska MEP offers an assortment of services to help manufacturers improve, grow, connect and lead.

Nebraska MEP's approach is to work with each client individually, understand their needs, and tailor a plan to meet specific goals and objectives. The end goal is to increase the profitability and competitiveness of manufacturers through a concerted effort to develop high caliber workers, foster product innovation, cultivate new customers and enter new markets.

The Center serves approximately 1,772 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, Nebraska MEP is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, Nebraska MEP is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <https://nemep.unl.edu/update>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$128.5 Million**

Total Increased/Retained Sales



**126**

Total Increased/Retained Jobs



**\$6.4 Million**

New Client Investments



**\$3.3 Million**

Cost Savings

## CONTACT US



University of Nebraska-Lincoln  
3 Agricultural Communications  
Building, 3625 East Campus  
Loop South  
Lincoln, NE 68583-0939



(402) 472-5993



[nemep.unl.edu](https://nemep.unl.edu)



[ne.mep@unl.edu](mailto:ne.mep@unl.edu)



**NEBRASKA MANUFACTURING  
EXTENSION PARTNERSHIP**





HOME / COVID-19 Survey

[Gov MFG PPE Survey](#)

Tell your potential customers what you have the capacity to make, service or repair to

## NEVADA INDUSTRY EXCELLENCE (NVIE)

Nevada Industry Excellence (NVIE) helps Nevada's industrial companies achieve their goals of enhanced productivity, increased profitability and improved global competitiveness. We provide services and access to resources that enhance growth, improve processes, and increase profitability.

Our field staff have an average of 28 years in industry leadership positions. Our extended staff of third party experts helps us bring timely and focused services to companies based on their specific needs and goals. Affordable & Friendly: NVIE brings business and technical consulting to Nevada's industrial sector. Our services are partially subsidized by federal and state funds, making them affordable to clients. We work in a friendly and approachable manner to help save you time and money. Customized Solutions: We understand that each company has a unique set of challenges and obstacles to overcome. That's why we work with clients one-on-one to create a customized action plan to address your goals.

The Center serves approximately 1,838 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, NVIE is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, NVIE is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <https://www.nevadaie.com/covid-19-mfg-surveys.html>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019

**\$79.4 Million**

Total Increased/Retained Sales

**461**

Total Increased/Retained Jobs

**\$21.8 Million**

New Client Investments

**\$7.4 Million**

Cost Savings

## CONTACT US

UNR Mail Stop 406  
Reno, NV 89557-0406

(775) 784-1935

[www.nevadaie.com](http://www.nevadaie.com)[manderson@nvie.nevada.edu](mailto:manderson@nvie.nevada.edu)**NEVADA**  
Industry Excellence

## NH MEP COVID-19 UPDATE

We are in the process of converting our on-site workshops into virtual training events and addressing specific client and stakeholder needs by phone or email communications.

We are also staying in touch with elected officials, and advocating for federal and state policies that impact small and medium-sized manufacturers.

If your company or organization needs assistance in any capacity, please reach out to Zenagui Brahim at [zenagui@nhmep.org](mailto:zenagui@nhmep.org).

[IMPORTANT COVID-19 ANNOUNCEMENTS AND RESOURCES](#)

Memorandum from the US Department of Homeland Security - Identification of Essential Critical Infrastructure Workers During COVID-19 Response  
[Click Here](#)



## NEW HAMPSHIRE MANUFACTURING EXTENSION PARTNERSHIP (NH MEP)

The New Hampshire Manufacturing Extension Partnership (NH MEP) has access to resources and services available to every manufacturer in the state. The National Network of centers is linked through the U.S. Department of Commerce, National Institute of Standards and Technology, Manufacturing Extension Partnership, with the goal to strengthen the competitiveness of U.S. manufacturers.

The challenge for manufacturers is satisfying customer expectations in a volatile and competitive market while also maintaining satisfactory profit margins. With technological change happening so rapidly small to medium sized manufacturers find it difficult to keep pace with the demands for new technologies that will enable them to remain competitive. NH MEP provides affordable, innovative solutions to the problems encountered by today's manufacturers.

The Center serves approximately 1,799 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- NH MEP has a dedicated COVID-19 website with an effective resource page offering links to financial assistance, federal, state and local support, and employee assistance programs.
- NH MEP is helping to keep manufacturers financially viable through webinars on how to stay profitable.
- They are advocating on the state and local level for manufacturers, providing online training and helping to connect players in the supply chain to help with critical needs.

**For more information:** <https://www.nhmep.org/covid-19.html>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$55.4 Million**

Total Increased/Retained Sales



**403**

Total Increased/Retained Jobs



**\$11 Million**

New Client Investments



**\$2.1 Million**

Cost Savings

## CONTACT US



172 Pembroke Road  
Concord, NH 03301



(603) 226-3200



[www.nhmep.org](http://www.nhmep.org)



[zenagui@nhmep.org](mailto:zenagui@nhmep.org)



**NEW HAMPSHIRE  
MEP**  
MANUFACTURING EXTENSION PARTNERSHIP

COVID-19: ZAGG HIGH-TECH SEALING FASTENERS AVAILABLE TO MEET...



Helping New Jersey Manufacture Success

SUPPLY CHAIN PERFORMANCE SUPPORT FOOD MANUFACTURING REQUEST Your Complimentary Assessment MANUFACTURING CARES

ABOUT US SERVICES PROGRAMS TRAINING JOIN OUR TEAM SUCCESS STORIES NEWS EVENTS MANUFACTURING DAY

COVID-19 (CORONAVIRUS) - RESOURCES

KEY LINKS

## NEW JERSEY MANUFACTURING EXTENSION PROGRAM (NJMEP)

New Jersey Manufacturing Extension Program, Inc. (NJMEP) is a not-for-profit company that works with New Jersey's small to mid-sized manufacturers to help them become more efficient, profitable and globally competitive. NJMEP's cost saving strategies and growth initiatives such as lean manufacturing and business process improvements have helped hundreds of companies save an average of 20% of the time, effort, or costs associated with their business and manufacturing processes.

NJMEP's training processes and methodologies are designed to specifically meet the needs of manufacturers and provides companies with training and tools to continuously improve productivity, grow, and compete both locally and globally. NJMEP has access to a vast number of both public and private resources and certified trainers with 20+ years of experience in business and industry. NJMEP staff experts play an important role in assessing needs and determining a course of action.

The Center serves approximately 7,341 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- NJMEP is providing financial, operational and supply chain assistance to manufacturers, preparation of employment policies/practices, safe employee practices, use of referral networks to help manufacturers with supply chain activities and supplier scouting, online surveys, access to capital for manufacturers, and listings of informational links for state and federal programs such as Small Business Administration and the Paycheck Protection Programs.
- NJMEP continues to provide online learning/webinars that are active and provide information from state and local organizations on how to access capital, tax relief, insurance information, letters of exemption forms, etc.
- NJMEP supports manufacturers that want to supply medical supplies and personal protective equipment.

**For more information:** <https://www.njmep.org/covid-19-coronavirus-faqs-resources/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$150.8 Million**

Total Increased/Retained Sales



**2,064**

Total Increased/Retained Jobs



**\$58.6 Million**

New Client Investments



**\$14.3 Million**

Cost Savings

## CONTACT US



2 Ridgedale Avenue  
Suite 305  
Cedar Knolls, NJ 07927



(973) 998-9801



[www.njmep.org](http://www.njmep.org)



[info@njmep.org](mailto:info@njmep.org)



**NJMEP**



## NEW MEXICO MANUFACTURING EXTENSION PARTNERSHIP (NEW MEXICO MEP)

New Mexico MEP aspires to be the premier solution provider to strengthen and grow New Mexico's manufacturing. As a statewide assistance center, New Mexico MEP is dedicated to increasing the competitiveness of the state's small and mid sized businesses. The Center's experts and industry resource network help create the change that can make the difference. New Mexico MEP provides expertise in results-driven methodologies, best practices, and innovative technologies designed to increase your profitability. As a public/private partnership, New Mexico MEP brings together government, not-for-profit and industry resources to offer the comprehensive programs and services you need.

The Center serves approximately 1,352 small and medium-sized manufacturers in the state.

### COVID-19 RESPONSE DETAILS

- New Mexico MEP established a website seeking community partners with the ability to quickly source and/or make needed medical supplies. It is a collaboration between several federal, state, and local New Mexico medical providers with solutions and capabilities from across the state.

**For more information:** <https://newmexicomep.org/2020/03/a-statement-from-new-mexico-mep-on-covid-19/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$81.5 Million**

Total Increased/Retained Sales



**919**

Total Increased/Retained Jobs



**\$27.4 Million**

New Client Investments



**\$21 Million**

Cost Savings

## CONTACT US



8600 San Mateo Blvd. NE  
Suite 100  
Albuquerque, NM 87113



(505) 262-0921



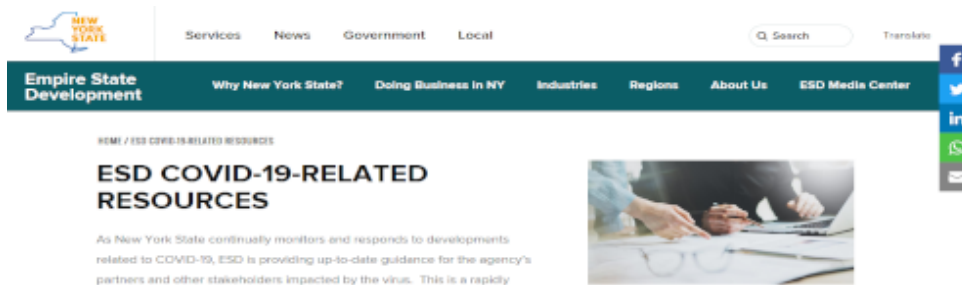
[www.newmexicomep.org](http://www.newmexicomep.org)



[info@newmexicomep.org](mailto:info@newmexicomep.org)







## NEW YORK MANUFACTURING EXTENSION PARTNERSHIP (NY MEP)

Empire State Development's Division of Science, Technology and Innovation's (NYSTAR) mission is to advance technology innovation and commercialization in New York State. Through regional New York MEP centers, NYSTAR works to provide direct technology assistance to small and medium size manufacturers and other businesses. A key strength of New York MEP is its affiliation with the U.S. Department of Commerce's nationwide MEP network, allowing it to draw upon the expertise within over 400 local outreach centers across the country. As a network of 11 independent, not-for-profit organizations, New York MEP centers cultivate the growth of high-tech industry and help smaller manufacturers modernize. The organizations share a common commitment to providing direct, strategic assistance to companies in the areas of entrepreneurship, technology commercialization, product development, high-tech business incubator management and technology transfer services.

The Center serves approximately 15,727 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- The NY MEP and its delivery partners across the state are working to identify companies that manufacture critical supplies and link them to the procurement process at the governor's office. They will work on the supply chains needed to maintain the delivery of these critical items.
- Companies that are manufacturing essential items are supported to identify resources needed and maintain operations.
- The Empire State Development Division is promoting technology solutions and speeding up the evaluation and validation of these products so they can be manufactured to support the response to this crisis.

**For more information:** <https://esd.ny.gov/esd-covid-19-related-resources>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$688.7 Million**

Total Increased/Retained Sales



**5,275**

Total Increased/Retained Jobs



**\$260.1 Million**

New Client Investments



**\$43.5 Million**

Cost Savings

## CONTACT US



625 Broadway  
ESD, Division of Science,  
Technology & Innovation  
(NYSTAR)  
Albany, NY 12245



(518) 292-5729



[www.esd.ny.gov/nystar/nymep.asp](http://www.esd.ny.gov/nystar/nymep.asp)



[mwatson@esd.ny.gov](mailto:mwatson@esd.ny.gov)





## NORTH CAROLINA MANUFACTURING EXTENSION PARTNERSHIP (NCMEP)

The North Carolina Manufacturing Extension Partnership (NCMEP) provides manufacturing extension services that enhance the productivity, innovative capacity and technological performance of US-based manufacturing firms. It also works to strengthen the global competitiveness of small and medium-sized manufacturers. NCMEP's team of professional regional extension agents and experienced technical specialists engage and provide solutions to hundreds of manufacturers across the state. NCMEP links its manufacturing partners to a network of national expertise and suppliers, creating an innovation hub and knowledge base for the state of North Carolina. NCMEP is administered by the NC State University Industry Expansion Solutions (IES) as a National Institute of Standards and Technology Hollings Manufacturing Extension Partnership center for the state.

The Center serves approximately 8,739 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- NCMEP is uniquely serving as a centralized, front-line resource for the North Carolina Emergency Management Agency housed within the North Carolina Department of Public Safety.
- NCMEP is fielding requests from manufacturers across the state (over 70 to date) who are reaching out to contribute their resources, time and energy to meet the challenges of responding to COVID-19.
- NCMEP is responding directly by phone, building a database of these companies, cataloging their capabilities, coordinating a technical response and providing sourcing guidance to each of them. This helps companies respond to production methods, regulatory concerns, sourcing challenges and order management.

**For more information:** <https://www.ncmep.org/covid-19-guidance-and-resources-for-small-and-medium-size-manufacturers/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$468.2 Million**

Total Increased/Retained Sales



**7,422**

Total Increased/Retained Jobs



**\$804.1 Million**

New Client Investments



**\$35.5 Million**

Cost Savings

## CONTACT US



1005 Capability Drive  
Research III Bldg., Suite 200  
Raleigh, NC 27606



(919) 515-2358



[www.ncmep.org](http://www.ncmep.org)



[phil\\_mintz@ncsu.edu](mailto:phil_mintz@ncsu.edu)



## IMPACT DAKOTA

People • Purpose • Process • Performance

Impact Dakota is the official representative of the MEP National Network in North Dakota.



Home About us Services Events Success Stories Blog News Mfg Day Contact Coronavirus

### Coronavirus

Home » Coronavirus »

#### Coronavirus (COVID-19) Updates and Information

Impact Dakota will be providing helpful links and information regarding the Coronavirus (COVID-19) pandemic. Please reach out to us if you have any questions. Paul Lacy, 201: 452-3319 or email [paull@impactdakota.com](mailto:paull@impactdakota.com).

## IMPACT DAKOTA

Our Mission at Impact Dakota is to positively impact business results of manufacturers and other industries. Our Vision is to be the most trusted and respected resource for North Dakota businesses. We work with companies of all shapes and sizes to help them achieve long-term growth and stability by implementing world class practices.

Our Values are the foundation for everything we do at Impact Dakota. And at the heart of them is IMPACT:

- **Integrity:** We uphold the highest standards of integrity in all of our actions.
- **Measurable:** Providing all stakeholders with meaningful and measurable results.
- **Problem Solvers:** We continuously seek new ideas for helping our clients and ourselves solve problems and seek new opportunities.
- **Accountability:** Delivering what we say.
- **Constancy of Purpose:** We stay focused on achieving success in all we do.
- **Teamwork:** We work together, across boundaries, to meet the needs of our customers and to help the company win.

The Center serves approximately 727 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, Impact Dakota is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, Impact Dakota is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <https://www.impactdakota.com/coronavirus/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



### \$5.4 Million

Total Increased/Retained Sales



### 42

Total Increased/Retained Jobs



### \$4.6 Million

New Client Investments



### \$890K

Cost Savings

## CONTACT US



1929 North Washington Street,  
Suite M  
Bismarck, ND 58501



(866) 297-8250

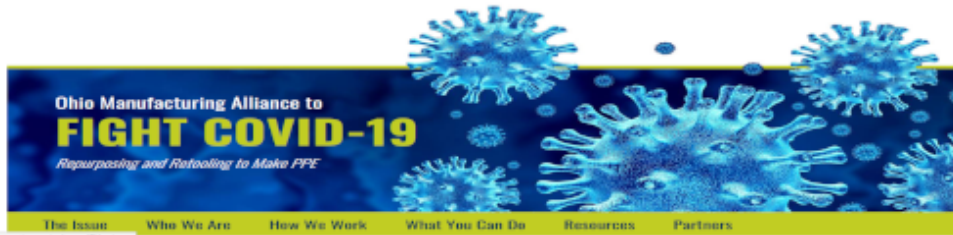


[www.impactdakota.com](http://www.impactdakota.com)



[info@impactdakota.com](mailto:info@impactdakota.com)

**IMPACT DAKOTA**  
People • Purpose • Process • Performance



## OHIO MANUFACTURING EXTENSION PARTNERSHIP (OHIO MEP)

Ohio MEP supports Ohio's small and medium-sized manufacturers by providing products, services and assistance to help drive their productivity, growth, innovation and global competitiveness. Small and medium-sized manufacturing companies are critical to Ohio, representing 90% of job growth for high-paying jobs. For every new manufacturing job that is created or retained, three to five supporting jobs are also created. Managed by the Ohio Development Services Agency's Office of Small Business and Entrepreneurship, Ohio MEP is a State and Federal initiative sponsored by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST). To serve the diversity of Ohio's industrial base, Ohio MEP manages a network of regional partner organizations that are competitively selected and coordinated to serve as a statewide resource to meet the needs of key industry sectors and small manufacturers. Those manufacturers have access to a broad base of services, including training, coaching and implementation of operation improvement, Lean and Six Sigma, automation, engineering, process and planning for bottom line enhancements. Ohio MEP client-based activities support job creation, increased sales, cost savings, and new business investment. Ohio MEP has regional partners to support statewide assistance.

The Center serves approximately 14,000 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Ohio MEP is working with the Ohio Hospital Association, the Ohio Manufacturers' Association and JobsOhio to source and manufacturing personal protective equipment for health care workers across Ohio.
- Ohio MEP coordinated an alliance with 19 manufacturers that have quickly retooled to produce between 750,000 and 1 million face shields sought by medical workers across the state and country.

**For more information:** <https://repurposingproject.com/>

CIFT: <http://ciftinnovation.org/covid-19/>

FASTLANE: <https://fastlane-mep.org/coronavirus/>

MAGNET: <https://www.manufacturingsuccess.org/covid-19/>

TechSolve: <https://www.techsolve.org/resources/ohio-covid-19-programs-to-assist-small-businesses/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$472.3 Million**

Total Increased/Retained Sales



**3,713**

Total Increased/Retained Jobs



**\$125 Million**

New Client Investments



**\$43 Million**

Cost Savings

## CONTACT US



77 South High St., 28th Floor  
Columbus, OH 43215



(614) 752-2587



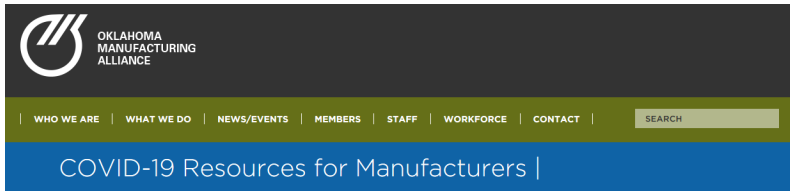
[www.development.ohio.gov/bs/bs\\_mep.htm](http://www.development.ohio.gov/bs/bs_mep.htm)



[mep@development.ohio.gov](mailto:mep@development.ohio.gov)



**Manufacturing  
Extension Partnership**



**IMMEDIATE ASSISTANCE FOR MANUFACTURERS:**  
Need immediate business assistance? Contact your local manufacturing extension agent. Find all contact numbers and information here. Our extension agents are available for free.

## OKLAHOMA MANUFACTURING ALLIANCE

Through our statewide network of manufacturing extension agents and applications engineers, we work strategically to create wealth and grow our state's economy. The organization serves as the primary resource, advocate and voice for manufacturing in Oklahoma. The Oklahoma Manufacturing Alliance is the go-to source for assessing needs and finding solutions available through public and private resources. We offer free technical assistance and business advice, helping manufacturers become progressively more successful. Services focus on improving the bottom line, while growing the entire company. We live and work in communities across Oklahoma, taking our support to your workplace on your schedule.

The Center serves approximately 3,416 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, Oklahoma Manufacturing Alliance is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, Oklahoma Manufacturing Alliance is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <https://www.okalliance.com/2020/03/covid-19-resources-manufacturers/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$128.4 Million**

Total Increased/Retained Sales



**888**

Total Increased/Retained Jobs



**\$23.1 Million**

New Client Investments



**\$14.6 Million**

Cost Savings

## CONTACT US



525 South Main Street  
Suite 210  
Tulsa, OK 74103



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**OKLAHOMA  
MANUFACTURING  
ALLIANCE**





## OREGON MANUFACTURING EXTENSION PARTNERSHIP (OMEP)

OMEP works side by side with Oregon manufacturers to build successful businesses. We draw on our team's significant depth and breadth of real-world manufacturing experience, bringing a thoughtful problem-solving approach to eliminating obstacles companies face. With our roots in lean as a business operating philosophy, we leverage these methodologies to provide solutions in Manufacturing Operations, Business Financials & Strategy and Organizational Development to be Oregon manufacturer's source for growth and prosperity.

The center serves approximately 5,493 small and medium sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- OMEP's response to COVID-19 has focused on business continuity planning, sales impact services, operational planning/staffing, webinars and surveys, leadership and communication planning, financial performance management, information links for state and local support, access to capital and critical supply chain opportunities for manufacturers.
- They have a dedicated COVID-19 website.
- OMEP has developed a great webinar series on COVID-19 information from local and state partners on a wide array of topics.

**For more information:** <https://www.omep.org/support/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$220.6 Million**

Total Increased/Retained Sales



**1,554**

Total Increased/Retained Jobs



**\$42.7 Million**

New Client Investments



**\$16.2 Million**

Cost Savings

## CONTACT US



7650 SW Beveland Street  
Suite 170  
Portland, OR 97223



(503) 406-3770



[www.omep.org](http://www.omep.org)



[afox@omep.org](mailto:afox@omep.org)





## PENNSYLVANIA MANUFACTURING EXTENSION PARTNERSHIP (PA MEP)

PA MEP serves small and medium sized manufacturers in the state by enhancing their productivity and technological performance to create a positive and enduring economic impact in their communities and in Pennsylvania. Small and medium-sized manufacturing companies represent 12% of the total gross state product. According to the U.S. Policy Institute, Pennsylvania ranks 5th in the nation among all the states in manufacturing employment. Manufacturing businesses provide over 578,000 jobs in Pennsylvania, representing approximately one out of every 11 jobs in the state. Managed by the Pennsylvania Industrial Resource Center Foundation, the PA MEP is a public-private partnership sponsored by NIST MEP. The PA MEP is also supported by the Pennsylvania Department of Community and Economic Development and by the manufacturers who receive essential training and consulting services to increase competitiveness and grow their companies.

To serve the regional diversity of the state's manufacturing base, PA MEP manages MEP federal funding and program outcomes for a network of seven Industrial Resource Centers who are regional affiliates strategically focused on meeting the needs of the geographic region. Affiliates include: Catalyst Connection (southwest); DVIRC (southeast); IMC (central); MANTEC (south central); MRC (Lehigh Valley); NEPIRC (northeast); and NWIRC (northwest).

The Center serves approximately 13,577 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- PA MEP is working hard on supplier sourcing for critical personal protective equipment.
- They have also developed online training for manufacturers to be able to support ongoing productivity improvements, supply chain and financial issues that arise during this crisis.
- They have been working with companies on the required waivers needed for manufacturing items in a critical supply chain.
- They have also started to develop a 13-week recovery engagement for clients – which will help them get back up to speed quickly.

**For more information:** <https://pamep.org/>

Catalyst Connection: <https://www.catalystconnection.org/covid-19-resources-for-manufacturers/>  
Delaware Valley Industrial Resource Center: <https://www.dvirc.org/insights/coronavirus-covid-19-information-and-resources/>  
Innovative Manufacturers Center: <https://imcpa.com/covid-19-resources/>  
MANTEC: <https://mantec.org/covid-19-manufacturing-resources/>  
Manufacturers Resource Center: <https://www.mrcpa.org/manufacturing-covid-19-supplies/>  
Northeastern Pennsylvania Industrial Resource Center: <http://www.nepirc.com/covid19/>  
Northwest Pennsylvania Industrial Resource Center <https://www.nwirc.org/news/covid-19-resources-for-manufacturers/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$659.1 Million**

Total Increased/Retained Sales



**4,939**

Total Increased/Retained Jobs



**\$163.1 Million**

New Client Investments



**\$66.2 Million**

Cost Savings

## CONTACT US



One College Avenue  
DIF 32  
Williamsport, PA 17701



(570) 308-3312



[www.pamep.org](http://www.pamep.org)



[rriegner@pamep.org](mailto:rriegner@pamep.org)



**PA MEP**  
PENNSYLVANIA MANUFACTURING  
EXTENSION PARTNERSHIP



## PUERTO RICO MANUFACTURING EXTENSION (PRIMEX)

The Puerto Rico Manufacturing Extension Inc. (PRiMEX) is a private non-profit organization, organized in 1996 through the initiative of Puerto Rico Industrial Development Company (PRIDCO) and the Manufacturing Extension Partnership (MEP), a program under the National Institute of Standards and Technology (NIST). As part of a national network, PRiMEX supports the needs of all Puerto Rico's small and medium enterprises (SME's) by providing services to improve their business processes.

The MEP National Network allows us to leverage nationwide resources that previously had not been accessible to our industrial base. These "partnerships" includes research laboratories for technology transfers and knowledge sharing, national associations and industry related organizations. PRiMEX has focused on increasing the competitiveness of PR's industrial base by bridging the productivity gap for companies, identifying opportunities for growth, and encouraging technology deployment. We provide our customers with a wide array of fundamental services in business and process improvements helping them to stay strong and ready to compete in the global market. We focus on the future of PR's companies by making advanced technology adoption a reality for any-sized business.

The Center serves approximately 1,703 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- PRiMEX identified eight manufacturers from the apparel sector that are coordinating with the government to start producing critical medical devices.
- They had several articles in business journals, including Caribbean Business, and local newspapers focusing on manufacturers.

**For more information:** <http://www.primexpr.org/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$116.7 Million**

Total Increased/Retained Sales



**5,075**

Total Increased/Retained Jobs



**\$26.6 Million**

New Client Investments



**\$25.1 Million**

Cost Savings

## CONTACT US



#268 Muñoz Rivera Ave.  
World Plaza Building, Suite  
1002  
Hato Rey, PR 00918



(787) 756-0505



[www.primexpr.org](http://www.primexpr.org)



[mrosadogarcia@primexpr.org](mailto:mrosadogarcia@primexpr.org)





## POLARIS MEP

Polaris MEP is a statewide non profit organization that provides competitive manufacturing business improvement programs to grow RI's manufacturing industry. Polaris MEP is an affiliate of the National Institute of Standards and Technology's Manufacturing Extension Program (NIST MEP) and a business unit of the University of Rhode Island Research Foundation.

Polaris MEP provides one-on-one consulting, public workshops and in-house training ranging from process improvement and workforce development to business practices, supply chain integration, innovation, and technology transfer. Polaris project managers, offering years of experience across several industries, guide manufacturers to sustainable growth, innovative technology strategies and cost efficient operations. Polaris local industry experience, national connections and global market access, make the difference in helping companies to realize their goals.

The Center serves approximately 1,369 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- Polaris MEP has a dedicated, comprehensive COVID-19 website and is continuing to offer virtual webinars/learning.
- Polaris MEP offers the Rhode Island Manufacturing Talent Exchange to connect companies in need with displaced, experienced workers.
- They offer help to local manufacturers to gauge the capabilities of local/regional supply chains to address critical needs as soon as possible.
- They are working directly with Commerce Rhode Island, Rhode Island Manufacturers Association and Rhode Island Department of Labor and Training to ensure manufacturers are well represented at all levels.
- They are providing informational services and links to financial, state and local support, and employee assistance programs.

**For more information:** <https://polarismep.org/ri-manufacturing-coronavirus/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$127.8 Million**

Total Increased/Retained Sales



**925**

Total Increased/Retained Jobs



**\$15.8 Million**

New Client Investments



**\$12 Million**

Cost Savings

## CONTACT US



315 Iron Horse Way  
Providence, RI 02908



(401) 270-8896

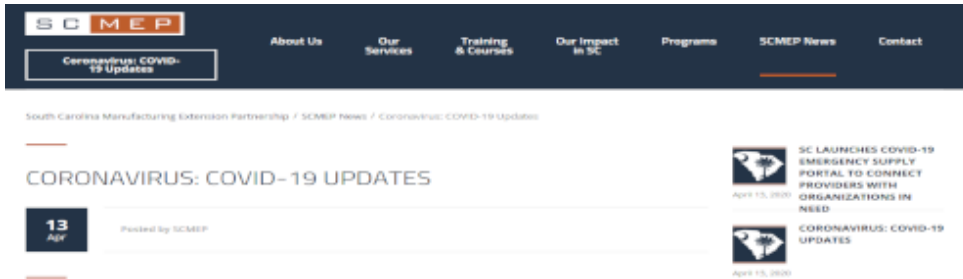


[www.polarismep.org](http://www.polarismep.org)



[info@polarismep.org](mailto:info@polarismep.org)





## SOUTH CAROLINA MANUFACTURING EXTENSION PARTNERSHIP (SCMEP)

The South Carolina Manufacturing Extension Partnership (SCMEP) is a private, non-profit group that serves as a proven resource to South Carolina businesses, providing them with a range of innovative strategies and solutions. An affiliate of the National Institute of Standards and Technology (NIST), SCMEP operates under the US Department of Commerce to promote innovation and industrial competitiveness. At SCMEP, we use a strategic, hands-on, partnering approach to help South Carolina companies improve their competitiveness, performance, and profitability in today's increasingly demanding global economy. When working with SCMEP, you gain access to resources that give you the competitive edge!

The Center serves approximately 3,782 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- SCMEP is multitasking in several critical activities such as developing comprehensive websites and newsletters.
- They have identified manufacturers that are or considering producing personal protective equipment.
- SCMEP is connecting hospitals and state government to manufacturing clients and is holding webinars and strategic meetings with local and state officials.

**For more information:** <https://www.scnep.org/coronavirus-covid-19-updates/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$2.4 Billion**

Total Increased/Retained Sales



**6,722**

Total Increased/Retained Jobs



**\$431.7 Million**

New Client Investments



**\$79.3 Million**

Cost Savings

## CONTACT US



250 Executive Center Dr.  
Suite 200  
Greenville, SC 29615-4518



(864) 288-5687



[www.scnep.org](http://www.scnep.org)



[cspangler@scnep.org](mailto:cspangler@scnep.org)



**SOUTH CAROLINA  
MANUFACTURING  
EXTENSION  
PARTNERSHIP**





## COVID-19 Info

## SOUTH DAKOTA MANUFACTURING AND TECHNOLOGY SOLUTIONS

The South Dakota Manufacturing and Technology Solutions' mission is "To provide solutions which will assist all of South Dakota manufacturers to prosper and grow". We support industry and business in the workplace—whether that's in the office, on the factory floor, at a hospital, in a bank, or on the job site. With our manufacturing experts and network of industry resources, we provide the change that makes the significant difference between surviving and thriving. Our tailored solutions, university and community connections, and engineering know-how can help your company stay abreast of the latest technologies and best practices in engineering and business management. Ultimately, our aim is to help you increase productivity, efficiency, safety and quality. As a result, your profits rise and your business thrives. Our vision is "To be the first choice of South Dakota manufacturers, as a trusted partner, to advance their economic prosperity and become best in their markets". Backed by National Institute of Standards and Technology (NIST), South Dakota Manufacturing and Technology Solutions has access to a vast number of both public and private resources and certified trainers with experience in business and industry.

The Center serves approximately 1,035 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, South Dakota Manufacturing and Technology Solutions is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, South Dakota Manufacturing and Technology Solutions is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

### For more information:

<https://sdmanufacturing.com/resources/covid19manufacturingbestpractices>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$68.5 Million**

Total Increased/Retained Sales



**316**

Total Increased/Retained Jobs



**\$60.8 Million**

New Client Investments



**\$16 Million**

Cost Savings

## CONTACT US



2329 N. Career Avenue  
Suite 243  
Sioux Falls, SD 57107



(605) 367-5757

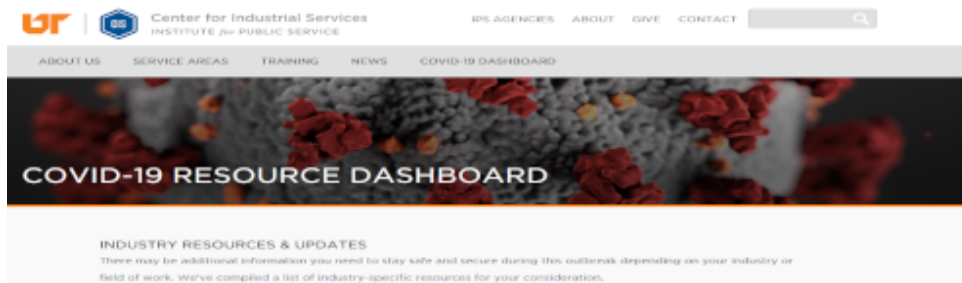


[www.sdmanufacturing.com](http://www.sdmanufacturing.com)



[don.cuperus@usd.edu](mailto:don.cuperus@usd.edu)





## UNIVERSITY OF TENNESSEE CENTER FOR INDUSTRIAL SERVICES (UT CIS)

UT CIS helps companies and communities succeed, grow and create high quality jobs by providing consulting, training and connecting services across the state. Whether you want to improve productivity on the plant floor, comply with safety or environmental regulations, navigate the federal procurement process, introduce a new product, or improve your economic development potential, CIS has the expertise to help you succeed. CIS can connect you with the knowledge and expertise of Tennessee universities, federal laboratory scientists, state government partners, the NIST Manufacturing Extension Partnership, the US Economic Development Association, the Southeastern OSHA Training Education Institute or Procurement Technical Assistance Center, and other industry professionals. Tennessee business and industry are assisted daily by CIS engineering and professional staff in improving their economic competitiveness.

The Center serves approximately 5,723 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- UT CIS set up a "How You Can Help" section on the COVID-19 response page on their website. It lists critical supplies and ask clients to respond to a survey.
- They also provided a list of target companies for their solutions consultants to contact directly to ask if they could be added as a contributor. This resulted in customer responses via survey and correspondence across the state about how interested companies can help locally and at the state level.
- UT CIS was contacted by various universities, maker labs, companies, etc. that are already producing face shields and donating them to hospitals.
- In their newsletter, "Statewide News from UT CIS," they mention resources and opportunities available to manufacturers. They also organized a webinar highlighting personal protective equipment opportunities for manufacturers.

**For more information:** <http://www.cis.tennessee.edu/covid-19-resource-dashboard/how-you-can-help>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$234.6 Million**

Total Increased/Retained Sales



**2,199**

Total Increased/Retained Jobs



**\$34.5 Million**

New Client Investments



**\$19 Million**

Cost Savings

## CONTACT US



193 Polk Ave, Suite C  
University of Tennessee Center  
for Industrial Services  
Nashville, TN 37210



(423) 741-4898



[www.cis.tennessee.edu](http://www.cis.tennessee.edu)



[dwaine.raper@tennessee.edu](mailto:dwaine.raper@tennessee.edu)



**Center for  
Industrial Services**  
**INSTITUTE FOR  
PUBLIC SERVICE**



## COVID-19 (Coronavirus) Resources for Manufacturers

As part of TMAC's mission, we strive to be a valuable resource for all Texas manufacturers to help you solve all of your business issues - Covid-19 is no different. We have

## TEXAS MANUFACTURING ASSISTANCE CENTER (TMAC)

TMAC delivers hands-on business management, technology and operations solutions to a wide range of businesses, including manufacturing, distribution, logistics, construction, health care and government. We have a wide array of services that accelerate profitable growth by developing and improving products, processes, technologies and people. Our mission is to increase the global competitiveness of the Texas economy by working to grow the extended manufacturing enterprise. We understand the issues our customers face on a daily basis. Whether you are in operations, human resources, maintenance, an executive leader, or any other area of your company, TMAC is on your side. TMAC doesn't leave a to-do list for you to navigate alone. Because of our hands-on approach, we work with you to achieve dramatic results and impact. Our objective is not to implement these methodologies to you or for you, but rather with you to develop your in-house expertise so that improvements are sustainable for today and into the future.

The Center serves approximately 19,648 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- TMAC is developing an online webinar series for Texas manufacturers to assist with critical issues during this crisis.
- They have provided links to key local, regional and federal resources.

**For more information:** <https://tmac.org/covid-19-coronavirus-resources-for-manufacturers/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$409 Million**

Total Increased/Retained Sales



**5,144**

Total Increased/Retained Jobs



**\$148.8 Million**

New Client Investments



**\$125 Million**

Cost Savings

## CONTACT US



202 E. Border Street  
Suite #323  
Arlington, TX 76010



(800) 625-4876

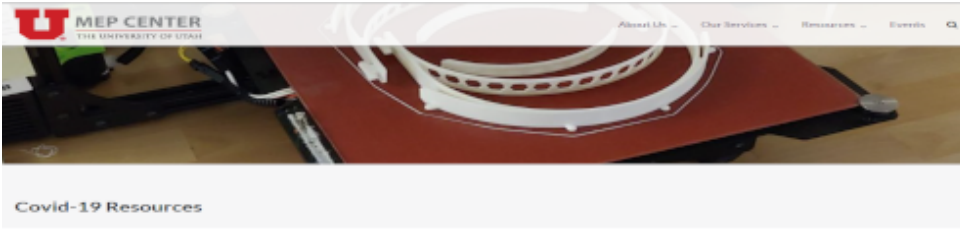


[www.tmac.org](http://www.tmac.org)



[tmac@tmac.org](mailto:tmac@tmac.org)





## UNIVERSITY OF UTAH MANUFACTURING EXTENSION PARTNERSHIP (UUMEP) CENTER

The University of Utah Manufacturing Extension Partnership (UUMEP) Center is the statewide manufacturing assistance center funded by NIST Manufacturing Extension Partnership. The UUMEP Center's mission is to deliver customized services to improve all aspects of manufacturing—from the production floor to the front office. Key areas of focus are in food manufacturing, operational excellence, workforce training, advanced manufacturing, growth & innovation, and investment access. The UUMEP Center staff visits clients on-site to discuss their needs, develops a customized solution or project, delivers and manages the custom project, and continuously ensures the project meets the client's desired outcomes. The UUMEP Center is committed to improving and supporting manufacturers success by becoming and remaining Utah's #1 trusted industry resource.

The Center serves approximately 3,340 small and medium-sized manufacturers in the state.

### COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, UUMEP is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, UUMEP is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <https://mep.utah.edu/covid-19/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$18.5 Million**

Total Increased/Retained Sales



**121**

Total Increased/Retained Jobs



**\$6 Million**

New Client Investments



**\$4.4 Million**

Cost Savings

## CONTACT US



100 South 1495 East  
MEK 1121  
Salt Lake City, UT 84112



(801) 587-0713



[mep.utah.edu](https://mep.utah.edu)



[info@mep.utah.edu](mailto:info@mep.utah.edu)



**MANUFACTURING  
EXTENSION  
PARTNERSHIP CENTER**  
THE UNIVERSITY OF UTAH



## VERMONT MANUFACTURING EXTENSION CENTER (VMEC)

The Vermont representative of the MEP National Network™, the Vermont Manufacturing Extension Center (VMEC) has been operating statewide as a not-for-profit Center hosted by Vermont Technical College since 1995. VMEC's primary mission is, "To strengthen and empower Vermont manufacturers." VMEC routinely collaborates with partners in business, government and education to bring world-class assistance and resources to Vermont manufacturers, helping them overcome ever-changing challenges, become more competitive, and grow their profitability. A local Resource and Trusted Advisor, VMEC has a long track record of achieving measured results and quantified impacts for its clients, with a high average Return on Investment (ROI) reported by clients as a direct result of VMEC assistance. The VMEC Team brings expertise in consulting, coaching, hands-on implementation, continuing support, and training and education for leaders and workers – helping them to innovate, plan, perform and accelerate profitable growth in ways that drive increasing enterprise value. The VMEC Team provides proven systems and solutions focused on Strategies, Processes, Products, Technologies and People.

The Center serves approximately 1,015 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- VMEC has a dedicated, visible website for COVID-19.
- They are acting as a hub to connect people and supply chains to deliver solutions and are working directly with all state and local organizations to connect manufacturers with needs and solutions.
- They offer an informational and resource directory for all crisis links and support organizations.

**For more information:** <https://vmec.org/resources/covid-19-coronavirus-resource-page-for-manufacturers/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$70.1 Million**

Total Increased/Retained Sales



**461**

Total Increased/Retained Jobs



**\$39.9 Million**

New Client Investments



**\$20.4 Million**

Cost Savings

## CONTACT US



1540 VT Rt 66  
Suite 103  
VT Tech Enterprise Center, VT  
05060



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[vmec@vmec.org](mailto:vmec@vmec.org)





**GENEDGE**[How GENEDGE Can Strategically Help](#) [Blog](#) [Case Studies](#) [Resources](#) [Events](#) [Newsroom](#) [About Us](#) [Connect](#)

## COVID-19 Information & Resources For Virginia Manufacturers

### GENEDGE

GENEDGE is the Commonwealth of Virginia's management and technology consulting enterprise. Our mission is to be Virginia's best public resource to help manufacturing and industry innovate, compete, and grow. We deliver consulting based expertise and technology transfer to nearly 200 companies each year.

Our team helps clients strategically expand, diversify, improve top & bottom line results, create jobs, and sustain employment. GENEDGE is part of the MEP National Network™, which provides access to industry-wide services and proven, results-based solutions. GENEDGE affiliates include the Manufacturing Technology Center (MTC) in Wytheville, VA and a premier network of over 50 partners and service providers. For more information please visit [www.genedge.org](http://www.genedge.org).

The Center serves approximately 4,999 small and medium-sized manufacturers in the state.

### COVID-19 RESPONSE DETAILS

- GENEDGE Alliance organized a webinar on the basics of medical devices that was attended by over 150 participants. It included topics such as personal protective equipment, their Food and Drug Administration classifications and waivers that are available for some of the products.

**For more information:** <https://genedge.org/resources/covid-19/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019

**\$112.7 Million**

Total Increased/Retained Sales

**621**

Total Increased/Retained Jobs

**\$177.6 Million**

New Client Investments

**\$189.1 Million**

Cost Savings

## CONTACT US

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Martinsville, VA 24112-6216

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CONSULTING  
TRAINING  
SUCCESS STORIES  
INDUSTRIES  
EVENTS  
ABOUT

425.287.6808



## IMPACT WASHINGTON

Impact Washington is a not-for-profit organization that helps Washington manufacturers and manufacturing compete globally. We help you thrive through expert consulting, training programs, educational and industry events and resources that will increase your profits, develop your people, help you be more sustainable, and build your business. The professionals at Impact Washington provide affordable assistance to improve your company's productivity, efficiency and competitiveness through technology, techniques, and best practices. We understand the challenges manufacturing businesses face and can help you make the changes that make the difference between surviving and thriving. We have specialists in every area of manufacturing for all sizes of businesses, so you are sure to get the right expertise for your specific needs. Impact Washington's mission is to improve manufacturing performance in Washington, and we do that by helping companies identify opportunities to improve performance and increase their value.

The Center serves approximately 6,998 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, Impact Washington is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, Impact Washington is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

**For more information:** <https://www.impactwashington.org/covid-19-resources-for-manufacturers.aspx>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$228.7 Million**

Total Increased/Retained Sales



**2,087**

Total Increased/Retained Jobs



**\$151.3 Million**

New Client Investments



**\$20 Million**

Cost Savings

## CONTACT US



3303 Monte Villa Parkway  
Suite 340  
Bothell, WA 98021



(425) 681-6798



[www.impactwashington.org](http://www.impactwashington.org)



[info@impactwashington.org](mailto:info@impactwashington.org)





*A unique public-private partnership that delivers comprehensive, proven solutions to manufacturers, fueling growth and advancing manufacturing in West Virginia.*

COVID-19 (CORONAVIRUS) Resources  
West Virginia State Resources

**FREE**

## WEST VIRGINIA MANUFACTURING EXTENSION PARTNERSHIP (WVMEP)

The West Virginia University Industrial Extension Service, and the Manufacturing Extension Partnership (MEP) are focused on helping West Virginia businesses improve competitiveness in the local and global markets. WVMEP accomplishes this mission through delivering foundational support and innovative growth services. Foundational support services range from manufacturing process improvement and quality systems to health and safety, energy assessments, and more. The focus of these services is to maximize your productivity and optimize the knowledge of your workforce. Innovative growth services include innovation, product design, supply chain development, export assistance and training, and access to multiple national product and marketing opportunities. The focus of these services is to develop new products, utilize new technology, and access new national and global markets. Combining the expertise of the MEP with the resources of West Virginia University allows industrial extension to address a broad range of issues confronting West Virginia industries.

The Center serves approximately 1,163 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- As part of the COVID-19 crisis, WVMEP is providing its resources to maintain the viability of the state's manufacturers. It is linking them within the supply chain to support the critical needs of the state and the nation in the manufacture of key supplies for the medical response.
- In addition, WVMEP is providing services to identify manufacturing opportunities to diversify the manufacturing base in the state as a result of our national critical equipment and supplies vulnerabilities.

For more information: <https://wvmep.com/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$29.4 Million**

Total Increased/Retained Sales



**807**

Total Increased/Retained Jobs



**\$11 Million**

New Client Investments



**\$3.1 Million**

Cost Savings

## CONTACT US



317 Mineral Resources Building  
PO Box 6070  
Morgantown, WV 26506



(304) 293-6831



[www.wvmep.com](http://www.wvmep.com)



[staci.miller@mail.wvu.edu](mailto:staci.miller@mail.wvu.edu)





## COVID-19: RESOURCES FOR MANUFACTURERS

[Home](#) / [COVID-19 Resources for Manufacturers](#)

- What is COVID-19 (Coronavirus Disease)?
- COVID-19 General Information
- Preparing Your Business – Protecting Your Employees
- Business Continuity
- Current PPE Inventories
- Critical Needs Manufacturing
- Recommendations & Resources: Workplace Health & Safety, Human Resources Issues, Financial Resources, Additional Resources

## WISCONSIN CENTER FOR MANUFACTURING AND PRODUCTIVITY (WCMP)

The Wisconsin Center for Manufacturing and Productivity (WCMP) collaborates with the UW Stout Manufacturing Outreach Center (MOC) and the Wisconsin Manufacturing Extension Partnership (WMEP) to help Wisconsin manufacturers grow their businesses and become more profitable. WCMP enhances the success of Wisconsin's small to midsize manufacturers by providing expert and accessible services in the areas of growth and innovation, continuous improvement, training, export assistance, supply chain management and profitable sustainability. WCMP is a strong advocate for manufacturers in Wisconsin and champions Wisconsin manufacturing at a national level. A strong supporter of the state's small and midsize manufacturers, WCMP strives to transform industry through consulting services, industry studies, seminars, publications and annual Manufacturing Matters! and Manufacturing Advantage conferences.

The Center serves approximately 8,791 small and medium-sized manufacturers in the state.

## COVID-19 RESPONSE DETAILS

- WCMP, through its delivery partners, is providing guidance for companies on how to prepare their business and protect their employees. They have provided access to the COVID-19 Employee Toolkit developed by the Wisconsin Chamber of Commerce.
- The Wisconsin Economic Development Corporation, WCMP's state partner, is providing a small business grant program for those impacted by the crisis.

**For more information:** <https://www.wicmp.org/covid-19-resources-for-manufacturers/>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019

**\$320.3 Million**

Total Increased/Retained Sales

**1,124**

Total Increased/Retained Jobs

**\$66.1 Million**

New Client Investments

**\$26.9 Million**

Cost Savings

## CONTACT US



2601 Crossroads Drive  
Suite 145  
Madison, WI 53718



(608) 729-4151



[www.wicmp.org](http://www.wicmp.org)



[brinkman@wicmp.org](mailto:brinkman@wicmp.org)

**WISCONSIN CENTER FOR  
MANUFACTURING  
& PRODUCTIVITY**



## COVID-19 Resources for Businesses

### MANUFACTURING-WORKS

For more than 20 years Manufacturing-Works has been delivering training, experience, and solutions for creating value. With our partners we're here to help Wyoming businesses to grow to their full potential. We provide broad technical assistance, engineering solutions, general business assistance, marketing assistance, and financial counseling. We are committed to helping businesses by delivering solutions for creating wealth and, in conjunction with others, we can deliver complete solutions for companies. Manufacturing-Works is a not-for-profit organization with professionals positioned throughout Wyoming, with current offices located in Laramie, Casper, Cheyenne, Sheridan, and Afton. Manufacturing-Works' mission is to assist Wyoming manufacturers, producers and entrepreneurs, in growing their revenues, increasing their productivity and performance, and strengthening their global competitiveness. We are Wyoming's most trusted resource for manufacturers.

The Center serves approximately 561 small and medium-sized manufacturers in the state.

### COVID-19 RESPONSE DETAILS

- Manufacturing Works has a COVID-19 website available and is involved in a number of activities to help manufacturers in Wyoming.
- They are working to set up 3D printers to help produce face masks for local use.
- They are working with local supply chains to help produce hand sanitizer, to develop a replacement filter for the N95 mask, and to manufacture sodium hypochlorite for disinfecting facilities.

**For more information:** <https://www.mfgworksle.org/resources>

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2019



**\$11.3 Million**

Total Increased/Retained Sales



**84**

Total Increased/Retained Jobs



**\$6.1 Million**

New Client Investments



**\$402K**

Cost Savings

## CONTACT US



Department 3362  
1000 East University Avenue  
Laramie, WY 82071-2000



(307) 766-4817



[www.manufacturing-works.com](http://www.manufacturing-works.com)



[rcase@uwyo.edu](mailto:rcase@uwyo.edu)





## Appendix: Meeting the Challenge

Location	Center Name	COVID-19 URL
Alabama	Alabama Technology Network	<a href="https://www.atn.org/">https://www.atn.org/</a>
Alaska	Alaska Manufacturing Extension Partnership	<a href="https://sites.google.com/alaska.edu/coronavirus/">https://sites.google.com/alaska.edu/coronavirus/</a>
Arizona	Arizona Commerce Authority	<a href="https://www.azcommerce.com/covid-19/manufacturing/">https://www.azcommerce.com/covid-19/manufacturing/</a>
Arkansas	Arkansas Manufacturing Solutions	<a href="https://www.mfgsolutions.org/services/supply-chain-optimization/">https://www.mfgsolutions.org/services/supply-chain-optimization/</a>
California	California Manufacturing Technology Consulting	<a href="https://offers.cmtc.com/coronavirus-covid-19-how-to-deal-with-covid-19-main-landing-page">https://offers.cmtc.com/coronavirus-covid-19-how-to-deal-with-covid-19-main-landing-page</a>
Colorado	Manufacturer's Edge	<a href="https://www.manufacturersedge.com/covid-19-updates-and-resources-for-manufacturers/">https://www.manufacturersedge.com/covid-19-updates-and-resources-for-manufacturers/</a>
Connecticut	Connecticut State Technology Extension Program	<a href="https://www.connstep.org/covid-19-info-updates/">https://www.connstep.org/covid-19-info-updates/</a>
Delaware	Delaware Manufacturing Extension Partnership	<a href="https://www.demep.org/coronavirus-resources/">https://www.demep.org/coronavirus-resources/</a>
Florida	FloridaMakes	<a href="https://www.floridamakes.com/what-we-do/recovery-and-readiness.stml">https://www.floridamakes.com/what-we-do/recovery-and-readiness.stml</a>
Georgia	Georgia Manufacturing Extension Partnership	<a href="https://gamep.org/coronavirus/">https://gamep.org/coronavirus/</a>
Hawaii	Hawaii Technology Development Corporation	<a href="https://www.htdc.org/covid-19/">https://www.htdc.org/covid-19/</a>
Idaho	Idaho TechHelp	<a href="https://techhelp.org/covid19info/">https://techhelp.org/covid19info/</a>
Illinois	Illinois Manufacturing Excellence Center	<a href="https://www.imec.org/corona-virus-updates/">https://www.imec.org/corona-virus-updates/</a>
Indiana	Purdue Manufacturing Extension Partnership	<a href="https://coronavirus.mep.purdue.edu/">https://coronavirus.mep.purdue.edu/</a>
Iowa	Iowa Center for Industrial Research and Service	<a href="https://www.ciras.iastate.edu/covid-19/">https://www.ciras.iastate.edu/covid-19/</a>
Kansas	Kansas Manufacturing Solutions	<a href="https://www.wearekms.com/covid-19-resources-for-manufacturers">https://www.wearekms.com/covid-19-resources-for-manufacturers</a>
Kentucky	Advantage Kentucky Alliance	<a href="http://advantageky.org/">http://advantageky.org/</a>
Louisiana	Manufacturing Extension Partnership of Louisiana	<a href="http://mepol.org/covid-19-resources">http://mepol.org/covid-19-resources</a>
Maine	Maine Manufacturing Extension Partnership	<a href="https://www.mainemep.org/">https://www.mainemep.org/</a>

Maryland	Maryland MEP	<a href="http://www.mdmeep.org/covid-19-updates-how-to-pre-prepare/">http://www.mdmeep.org/covid-19-updates-how-to-pre-prepare/</a>
Massachusetts	Massachusetts Manufacturing Extension Partnership	<a href="https://massmep.org/covid-19-response-center/">https://massmep.org/covid-19-response-center/</a>
Michigan	Michigan Manufacturing Technology Center	<a href="https://www.the-center.org/Coronavirus-Update/COVID-19-Resources-Updates">https://www.the-center.org/Coronavirus-Update/COVID-19-Resources-Updates</a>
Minnesota	Enterprise Minnesota	<a href="https://www.enterpriseminnesota.org/consulting/">https://www.enterpriseminnesota.org/consulting/</a>
Mississippi	Mississippi Manufacturers Association	<a href="https://mma-web.org/MMA/News/Coronavirus_Resources_.aspx">https://mma-web.org/MMA/News/Coronavirus_Resources_.aspx</a>
Missouri	Missouri Enterprise	<a href="https://www.missourienterprise.org/blog/301-covid-19-information-for-manufacturers">https://www.missourienterprise.org/blog/301-covid-19-information-for-manufacturers</a>
Montana	Montana Manufacturing Extension Center	<a href="http://www.montana.edu/mmec/news/coronavirus-response.html">http://www.montana.edu/mmec/news/coronavirus-response.html</a>
Nebraska	Nebraska Manufacturing Extension Partnership	<a href="https://nemep.unl.edu/update">https://nemep.unl.edu/update</a>
Nevada	Nevada Industry Excellence	<a href="https://www.nevadaie.com/covid-19-mfg-surveys.html">https://www.nevadaie.com/covid-19-mfg-surveys.html</a>
New Hampshire	New Hampshire Manufacturing Extension Partnership	<a href="https://www.nhmep.org/covid-19.html">https://www.nhmep.org/covid-19.html</a>
New Jersey	New Jersey Manufacturing Extension Program	<a href="https://www.njmep.org/covid-19-coronavirus-faqs-resources/">https://www.njmep.org/covid-19-coronavirus-faqs-resources/</a>
New Mexico	New Mexico Manufacturing Extension Partnership	<a href="https://newmexicomep.org/2020/03/a-statement-from-new-mexico-mep-on-covid-19/">https://newmexicomep.org/2020/03/a-statement-from-new-mexico-mep-on-covid-19/</a>
New York	New York Manufacturing Extension Partnership	<a href="https://esd.ny.gov/esd-covid-19-related-resources">https://esd.ny.gov/esd-covid-19-related-resources</a>
North Carolina	North Carolina Manufacturing Extension Partnership	<a href="https://www.ncmep.org/covid-19-guidance-and-resources-for-small-and-medium-size-manufacturers/">https://www.ncmep.org/covid-19-guidance-and-resources-for-small-and-medium-size-manufacturers/</a>
North Dakota	North Dakota Manufacturing Extension Partnership	<a href="https://www.impacdakota.com/coronavirus/">https://www.impacdakota.com/coronavirus/</a>
Ohio	Ohio Manufacturing Extension Partnership	<a href="https://repurposingproject.com/">https://repurposingproject.com/</a>
Oklahoma	Oklahoma Manufacturing Alliance	<a href="https://www.okalliance.com/2020/03/covid-19-resources-manufacturers/">https://www.okalliance.com/2020/03/covid-19-resources-manufacturers/</a>
Oregon	Oregon Manufacturing Extension Partnership	<a href="https://www.omep.org/support/">https://www.omep.org/support/</a>
Pennsylvania	Pennsylvania Manufacturing Extension Partnership	<a href="https://pamep.org/">https://pamep.org/</a>
Puerto Rico	Puerto Rico Manufacturing Extension Inc	<a href="http://www.primexpr.org">www.primexpr.org</a>
Rhode Island	Polaris MEP	<a href="https://polarismep.org/ri-manufacturing-coronavirus/">https://polarismep.org/ri-manufacturing-coronavirus/</a>
South Carolina	South Carolina Manufacturing Extension Partnership	<a href="https://www.scmep.org/coronavirus-covid-19-updates/">https://www.scmep.org/coronavirus-covid-19-updates/</a>
South Dakota	South Dakota Manufacturing and Technology Solutions	<a href="https://sdmanufacturing.com/resources/covid19manufacturingbestpractices">https://sdmanufacturing.com/resources/covid19manufacturingbestpractices</a>
Tennessee	Tennessee Manufacturing Extension Partnership	<a href="http://www.cis.tennessee.edu/covid-19-resource-dashboard/how-you-can-help">http://www.cis.tennessee.edu/covid-19-resource-dashboard/how-you-can-help</a>

Texas	TMAC	<a href="https://tmac.org/covid-19-coronavirus-resources-for-manufacturers/">https://tmac.org/covid-19-coronavirus-resources-for-manufacturers/</a>
Utah	University of Utah MEP Center	<a href="https://mep.utah.edu/covid-19/">https://mep.utah.edu/covid-19/</a>
Vermont	Vermont Manufacturing Extension Center	<a href="https://vmec.org/resources/covid-19-coronavirus-resource-page-for-manufacturers/">https://vmec.org/resources/covid-19-coronavirus-resource-page-for-manufacturers/</a>
Virginia	GENEDGE Alliance	<a href="https://genedge.org/resources/covid-19/">https://genedge.org/resources/covid-19/</a>
Washington	Impact Washington	<a href="https://www.impactwashington.org/covid-19-resources-for-manufacturers.aspx">https://www.impactwashington.org/covid-19-resources-for-manufacturers.aspx</a>
West Virginia	West Virginia Manufacturing Extension Partnership	<a href="https://wvmep.com/">https://wvmep.com/</a>
Wisconsin	Wisconsin Center for Manufacturing and Productivity	<a href="https://www.wicmp.org/covid-19-resources-for-manufacturers/">https://www.wicmp.org/covid-19-resources-for-manufacturers/</a>
Wyoming	Manufacturing-Works	<a href="https://www.mfgworksle.org/resources">https://www.mfgworksle.org/resources</a>

## The MEP National Network

The MEP National Network is a unique public-private partnership that delivers comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing.

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